

Improving people's lives since 1963





Headquarters - Spain



*With effort, talent and
enthusiasm, we move
forward to offer better
solutions that improve
people's lives.*

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Testing tower - Spain

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The Company



Our Mission:

We seek to build a better world through technology and achieve sustainable development with a fundamental role played by our human capital, using our values – transparency and innovation – as our foundation. All of this is lived out with respect and friendship both inside and outside our company.

We are a company dedicated to the design and manufacture of lifting devices.

Embarba is an international company that was **founded in 1963**, engaged in the business of designing, manufacturing, installing, repairing, renovating and maintaining lifting devices, stairlifts and moving walkways. We have a headquarters building with more than 40,000 m² of surface area, split between main offices, warehouses, factories, repair workshops, offices and departments, one of which is **R&D&I**, which has testing towers for the trialling and verification of products prior to serial manufacture and commercialisation.

We have more than **100 delegations** equipped in accordance with current regulations, distributed throughout Spain and abroad.

We have deployed and apply a total quality management system for the design, manufacture, assembly, installation and final inspection of lifts in accordance with the **Life Directive 95/16/EC, Annex XIII**.

Embarba, in addition to complying with current regulations, holds the following certifications, in line with the desire for continuous improvement: UNE-EN **ISO 9001** since 1999, certification No.:0.04.07007, Environmental Management in accordance with ISO **14001:2004**.

- certificate No.: 3.00.11138, Standard BS OHSAS **18001:2007** - certificate No.: 18001.11203 and the certificate for significant modifications in accordance with **Annex IV of Royal Decree 88/2013**.

All of the certificates are issued by **TÜV Rheinland Ibérica Inspection, Certification & Testing, S.A.**, a Certification Entity accredited by ENAC, Certification of the energy rating of lifts, escalators and moving walkways in accordance with **VDI 4707**.

Timeline

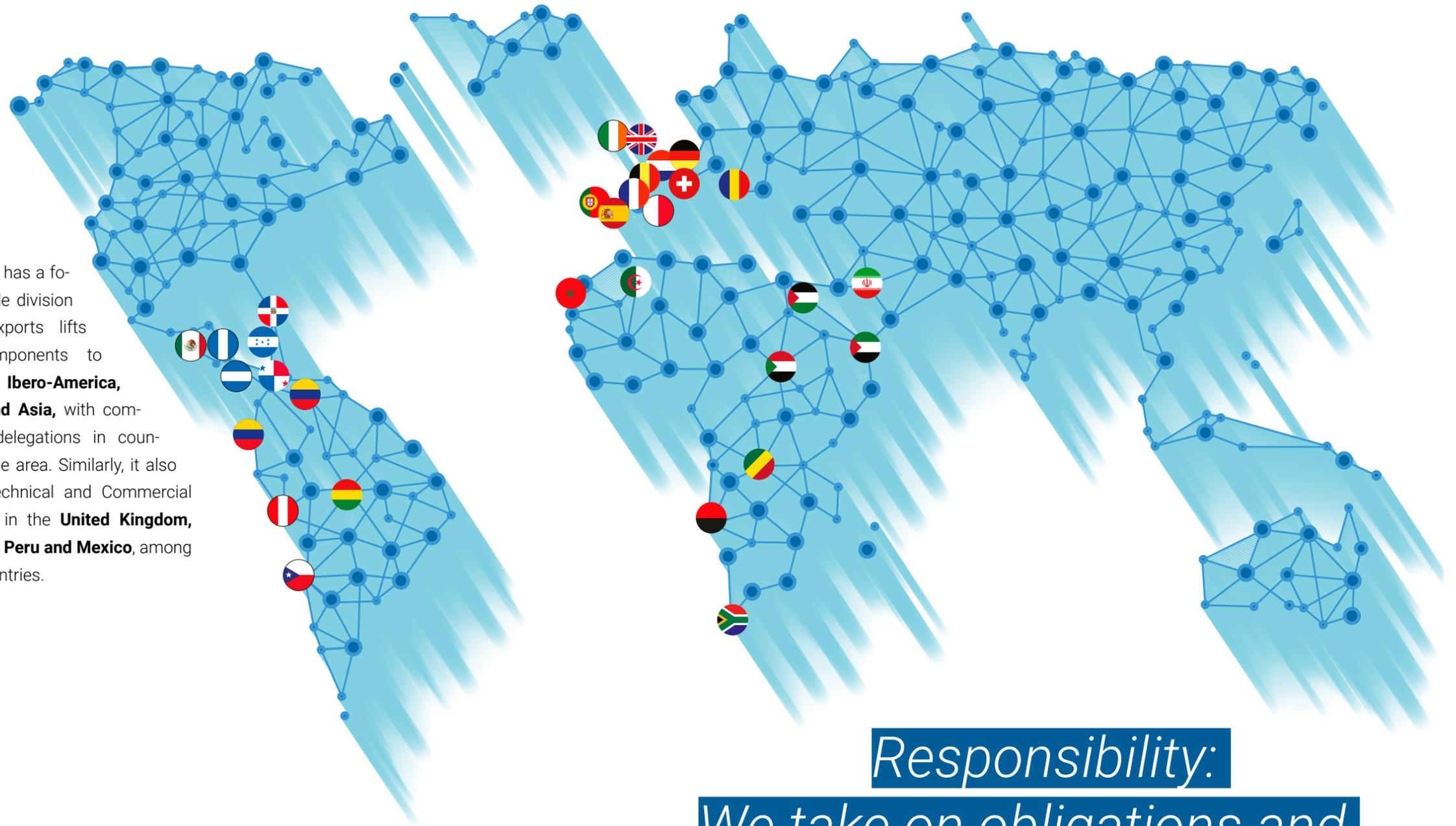


*We honour our past,
We reinvent our future*

Embarba around the world

Embarba, has a portfolio of more than 35,000 clients for its after-sales service, of which around 15,000 are for lifts of other brands, for which it has direct and indirect human resources amounting to 800 people covering the entire country. Embarba has highly qualified personnel in all areas of the company and in recent times Embarba has grown every year, both in Spain and internationally, incorporating staff from all multinational companies. Embarba specialises in the manufacture of all types of lifting equipment, but our most important characteristic is that we are experts in the maintenance of any brand, applying to all of them the European regulations in force regarding manufacture, installation and maintenance.

Embarba, has a foreign trade division which exports lifts and components to **Europe, Ibero-America, Africa and Asia**, with commercial delegations in countries in the area. Similarly, it also has a Technical and Commercial structure in the **United Kingdom, Morocco, Peru and Mexico**, among other countries.



Responsibility:
We take on obligations and commitments in our actions, taking care of people and their environment.

In-House Manufacturing

Embarba, designs, manufactures and installs more than 1,000 lifts each year.

Embarba, has its **Production Centre** located in Málaga, equipped with the most advanced machinery and a production line that manufactures in accordance with its designs, allowing it to respond at all times to the demands and needs of its customers. By having its own line of lift models, it is able to modify the design of its cabins according to the latest market trends, or instructions from architects, project managers, developers and communities of owners.

Embarba has a wide range of decorative elements to improve the quality and aesthetics of the cabins. We adapt to the dimensions available for the work, always complying with current regulations.

We have new models of lifts, such as the Ecomagnet, that will allow the customer to make significant savings on the electricity bill, as well as have greater comfort and elegance for their building, adding value to it.



Painting tunnel - Spain



Production Centre - Spain

Maintenance

Embarba has the required administrative permits that authorise it to carry out maintenance activity on lifting devices. To this end, it has the appropriate human and technical resources at its disposal, at the managerial, administrative, commercial and organisational levels, to enable it to implement preventive and corrective and technical and legal maintenance in accordance with the requirements of its customers. Proper preventive maintenance leads to lower repair costs, reduced downtime, longer system life and the detection of repetitive failures. Corrective maintenance consists of repairs to be carried out in the event of incorrect, faulty or incomplete operation.

At each delegation, we have a warehouse of spare parts, vehicles and technical and human resources.

With Embarba, you can save between 10% and 50% on your maintenance bill depending on the characteristics of the building and lift.

After the market study carried out, we adapted to the new needs of our clients. Along with maintenance, Embarba provides the client with legal advice and other innovative products, such as the telephone service, through which we provide customer support. Another important product is the "Newsglobal" digital screens, which the client can use to display any information desired with just a user name and password.



Production Centre - Spain

Accessibility



+ than 50 years
breaking down
architectural
barriers



1 Straight stairlift 2 Vertical wheelchair lift 3 Variable incline wheelchair lift 4 Curved stairlift 5 Hydraulic lift 6 Straight wheelchair lift 7 EVP

Among the products manufactured and marketed by Embarba, there is a wide range of lifts, service lifts, stretcher lifts, car lifts, platforms, wheelchair lifts, dumbwaiters, escalators, etc. to meet all the needs of the market, with standard designs or designs that are fully bespoke according to the needs of the client.

This type of appliance has been developed in order to meet the needs of people with reduced mobility in homes that have little available space for the installation of a conventional lift. This lift requires minimal space, just 1 m², and is easy to install, quiet and offers low energy consumption. Single-family lifts are hydraulically operated with capacity

for 2 or 3 people.

Our lifts are designed to be energy efficient and silent, not only complying with current regulations but also with our own quality parameters that are more demanding than current regulations.

In addition, with our own cabin designs, we seek maximum customisation flexibility, so that the lift becomes an extension of the building, so that it can be better integrated with the surroundings as well as adapted to any type of shaft.

All our models comply with regulation EN 81-20/50.

Panoramic lifts

Embarba
moves
more than
3 billion
people....

Lifts that improve the appearance of the host building with their features and provide the facility with added value.

They are installed both indoors and outdoors in hotels, offices and any type of building where it is desirable to highlight the aesthetics.

These lifts are available in a range of shapes and finishes.

Contact the Sales Department for more information.

Our lifts enable the electricity bill to be reduced while increasing the comfort and space of the cabin.



Hotel Holiday World - Spain



Alcazaba Premium Hostel - Spain

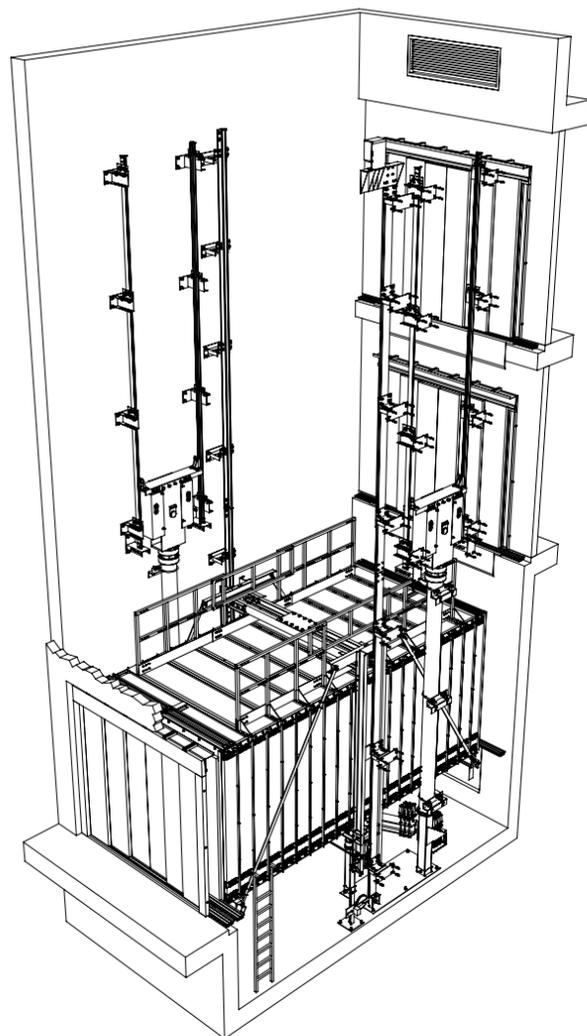
Car lifts

Maximum
travel of
up to 21
metres.

These are **hydraulic lifts** for heavy loads designed for the vertical conveyance of cars along with their drivers, as well as for industrial vehicles. This type of lifting device is mainly used in buildings that require a system that provides easy access between one floor and another but that cannot be fitted with a ramp for technical reasons.

It is available in three models depending on weight and can be customised to include various additional safety and maintenance features.

This lift is designed for communities of owners, workplaces, public buildings and homes.



Car lift - Spain

Service lifts and mini load systems



Hydraulic service lift platform



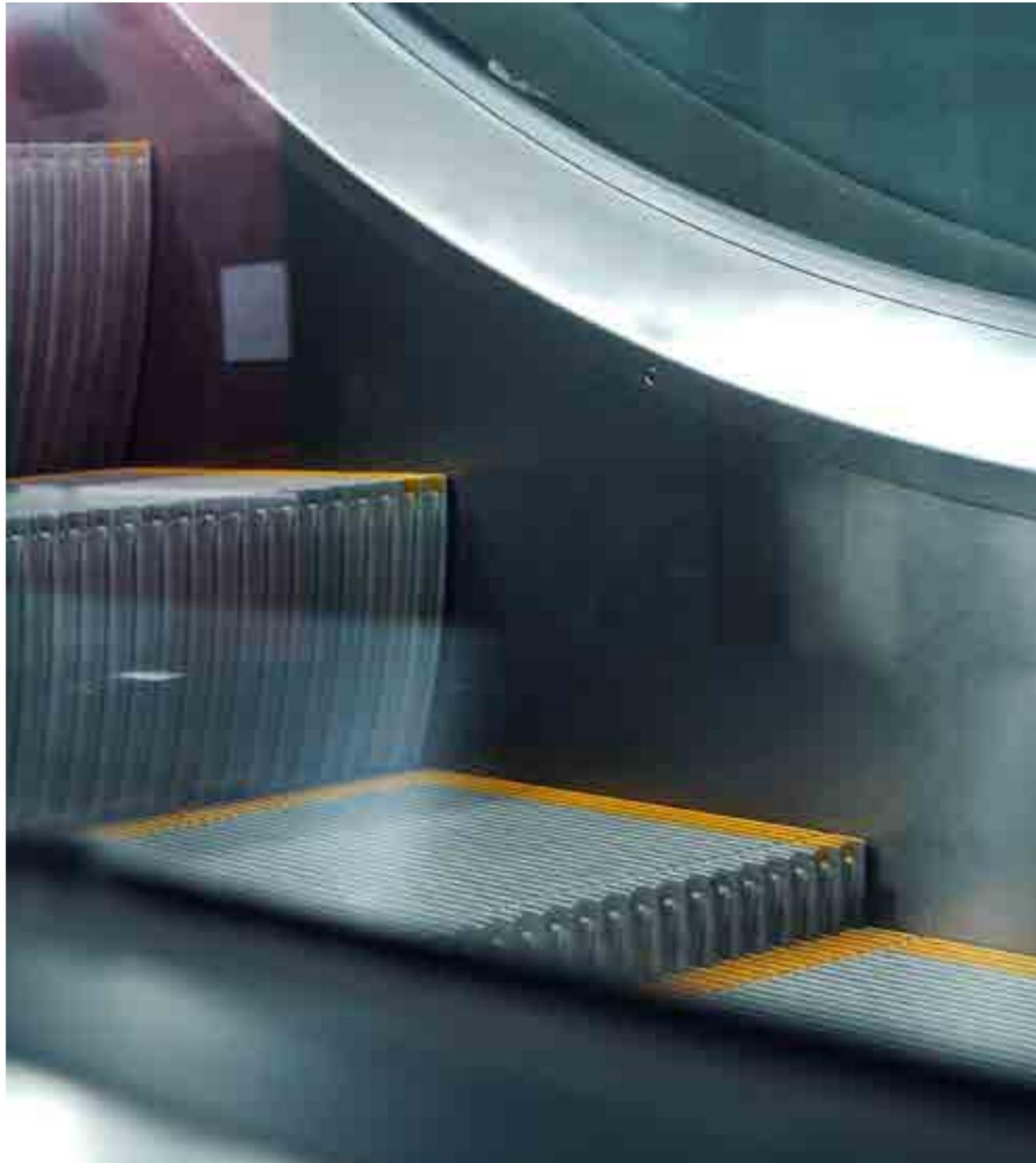
Hydraulic mini load system

Things get better when a lot of little things get better.

Service lifts: Our day-to-day work is not only made up of the people around us but also countless objects in our environments that make our day easier and, in many cases, need to be moved around. Our solutions are capable of adapting to the customer's needs by offering lifting solutions, all with a wide range of options with respect to size, weight or height and allowing the customer to customise it with added safety and maintenance features that extend its service life. All these solutions are designed for **industrial centres, hotels, car parks, hospitals and libraries.**

Mini load systems: Systems that are useful and simple for transporting items such as food, parcels, documents, etc. For the particular use to which these lifts are destined, they are installed mainly in **restaurants, hotels, libraries, offices and hospitals.** Installation is relatively simple, it is necessary to have a space that is set aside for the installation of the device. To facilitate their use and save time and money on installation work, they are connected directly to the electrical grid to be used as a common household appliance, like any other that may be found in your kitchen or living room.

Escalators and moving walkways



The **escalator** stands out for its robustness and the ease with which it can transport a large number of passengers to different levels in a short period of time, up to **9,000 people per hour**.

Our passengers enjoy designs that benefit from excellent quality in their components, as well as in terms of safety required by current regulations – in this last point we try to exceed expectations.

Moving walkways are common in airport to facilitate access over long stretches between buildings or even within them. They are also found in supermarkets built on multiple levels since, unlike escalators, they also allow a trolley to be transported. The angle of inclination must not exceed 7 or 12.3% in order to be considered suitable for persons with reduced mobility.

Modern moving walkways have variable speeds, which increases at first, shortly after weight is detected and reduces shortly before the weight leaves the walkway. The speed difference is a factor of approximately 1.8. The technical solution lies in separating the tiles from one another in the

central part or moving them closer together, thus allowing different speeds at different sections on the same walkway.

Note: The supply and installation of escalators and moving walkways (travellers) will only be carried out within the Spanish territory.

Ecomagnet and Ecoenergysystem

Save up to €1,500 per year on your domestic electricity bill.

(Study carried out on the replacement or installation of an ecomagnet lift for 6 people, 5 stops and 60 users).

Embarba's R&D&I department designed the **Ecomagnet** lift. The user sees substantial savings with the purchase of this model, due to the carefully studied new materials, which are lighter and more resistant.

This model allows the users to **reduce the electricity bill**, at the same time increasing the comfort and space of the cabin. It is also possible to add an energy recovery system to recover excess energy. With the Stand-by system, the lift can be automatically turned off when it is not being used, turning itself on again when the user calls for it.

Another meaningful improvement is the door obstacle memory system, which remembers exactly where the obstacle was located in order to reduce speed to avoid contact. **A price that is unbeatable on the market** and its main advantages are:



Energy savings of up to 80%



- **Energy efficient motor**
- **LED lighting system with automatic switch-off.**
- **Energy Recovery.**
- **Maximum cabin room.**
- **Maximum movement comfort.**
- **Stand-by system.**
- **Door obstacle memory system.**

Our **Ecoenergysystem** energy-saving system accumulates energy produced by our motor with high-torque permanent magnet technology, acting as a generator of energy when the aforementioned motor is decelerating or during transitions in the motor caused by the equilibrium imbalance that arises between the cabin and the counterweight ge-

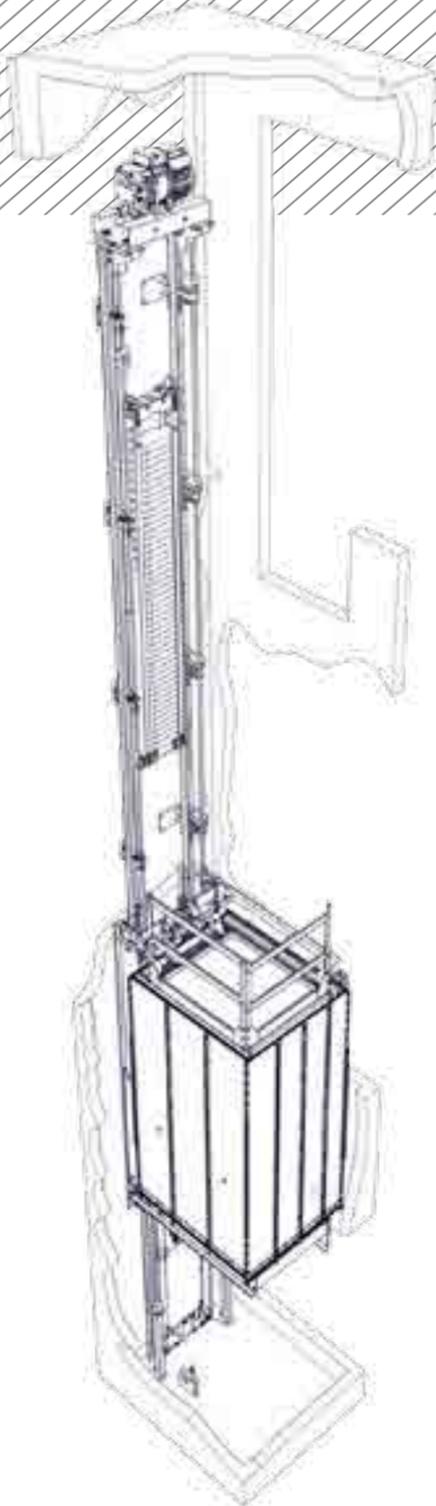
nerated by the varying loads borne by the cabin. The energy generated by the motor is collected by an ultra-capacity unit, which is designed to optimise both the charging and release of energy. When the engine operates as a driving unit, it draws the energy stored in the ultra-capacity unit and does not draw any power from the electricity network.

The Ecoenergysystem is a high-tech device that incorporates high-quality electronic components that ensure precise operation and a long service life.

The system consists of the Ecoenergysystem module and all the equipment necessary for its installation.

With the installation of this system, it is possible to achieve **up to 80% energy savings** compared to a conventional lift and up to 60% on a new generation lift equipped with a permanent magnet motor.

I-Compact



Embarba, eager to improve each and every day, studies the market in order to observe its trends and requirements. It was in response to this research that the **i-Compact** was designed, meeting all the expectations of the lifting sector, given that it is a model whose main feature is its ability to get the most out of the space for a lift shaft. This issue caused many obstacles to the installation of an electric lift, which has many parts that take up too much space in this shaft.

Another important feature of this model becomes clear when it is paired with the EcoenergySystem, which allows very low electricity consumption, providing savings of around 80%. The noise levels of this model not only comply with current regulations, but have been engineered to be even more stringent.

Another feature that deserves mention is the personalised cabins that go with this model, allowing the lift to be an extension of the room and not merely a means of transport.

I-Compact, for small spaces, what used to be enough space for 4, now fits 6:

- **Better energy efficiency.**
- **Reduced machinery.**
- **Better use of the space**
- **Reduced noise levels.**
- **Safety features.**
- **Personalised cabins.**



Special lift with roof and transparent button controls

Decoration

*We make
your lift
like any
other
room
in your
house.*

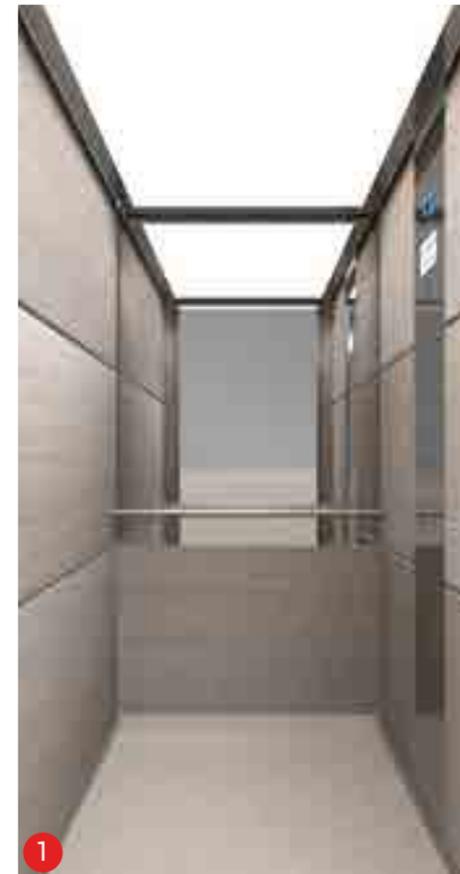
The decoration of the cabin is fundamental to our lift, since the right decoration can wholly change an impression, allowing it to feel completely new, even more so when it concerns lifts that are somewhat older.

We use the decoration to tailor the appearance of the lift to modern times at a truly low cost. Over time and with continued use, the panels, buttons, floor buttons, handrails, lighting and floor can begin to deteriorate and, many times, the topic of its decoration is put off due to fears of it being too costly. The cost of decorating the cabin is low in relation to the benefits it provides.

Just like all the other parts of a lift, the cabin decorations are subject to wear and tear as they are used and must comply with regulations and laws in order to pass regular inspections. Industry Inspectors are able to see whether it is appropriate to change any decorative elements in order to meet all regulations.

Embarba will advise you with regard to the various modernisations currently available. **Consult our Sales Department without any obligation.**

Request our Decoration or After-Sales catalogues for more information.



1



2



3



4

1 Prestige Series 2 Stone Series 3 Exterior Vinyl in a Dental Clinic 4 Prestige Series

Types of contract and Telephone line

24 Hours
a day....
365 days
a year....
improving
people's
lives.

PREMIER Contract:

With our Premier maintenance contract, we offer our customers preventive maintenance for their installations, checking all the areas required under current regulations regarding lift maintenance.

Parts are not included in the price under this contract, but it must be noted that good preventive maintenance of an installation will greatly limit the number of defects that arise, limiting these to those caused by improper use and wear and tear of the unit.

PREMIER PLUS Contract:

In this package, we include preventive maintenance of the installations and we add corrective maintenance covering 80% of the cost of parts, it is a medium-priced package.

PLATINUM Contract:

This is a higher-level contract in terms of price, as it covers all parts and the lifts will always be evaluated to see if replacement parts are needed. All these contracts include technical and legal assistance for the installations, energy efficiency studies and special visits, in order to inform the client of any of these issues.



At Embarba, we offer the Premium communication service, which includes:

- Review of the **EN81-28** standard.
- Flat-rate for voice calls, to rescue numbers, 100 megabytes per Sim included, enabled connection to the cloud with constant checking of GSM equipment.
- Latest-generation GSM module complying with the EN81-28 standard.
- Daily reports on the status of telephone lines.
- Echotest, verification, date and time when the technician has been in the facility including voice recording of the verification of rescue equipment.
- Remote programming of the

communication systems, when necessary and possible with the equipment installed.

- Telemetry, by means of which we are able to anticipate possible breakdowns, as it informs us of the areas that are causing problems.
- Possibility of telephone monitoring through the cloud on the part of the service manager.
- 24-hour availability of qualified personnel to take action on the line in the event of a problem. We are one of the few companies to offer this latter service.

24-hr Call Centre and Newsglobal Screen



Why is bidirectional communication between the cabin and the rescue team mandatory?

This system is one of the most important parts of the lift since it is the "umbilical cord" between the cabin and the rescue team, providing an emergency notification to our qualified technicians to take action in accordance with safety and emergency protocols.

What does Embarba offer?

At Embarba, we offer the Premium communication service, which includes:

1. Review of the **EN81-28** standard.
2. Flat-rate for voice calls, to rescue numbers, 100 megabytes per Sim included, enabled connection to the cloud with constant checking of GSM equipment.
3. - Latest-generation GSM module complying with the EN81-28 standard.

4. Daily reports on the status of telephone lines.
5. Echotest, verification, date and time when the technician has been in the facility including voice recording of the verification of rescue equipment.
6. Remote programming of the communication systems, when necessary and possible with the equipment installed.
7. Telemetry, by means of which we are able to anticipate possi-



ble breakdowns, as it informs us of the areas that are causing problems.

8. Possibility of telephone monitoring through the cloud on the part of the service manager.
9. **24-hour** availability of qualified personnel to take action on the line in the event of a problem. We are one of the few companies to offer this latter service. Years of work in the **R&D&I** department in Embarba have resulted in an innovative product, which not only provides unprecedented new technological performance but also bestows upon the cabin a technological flair that was previously unavailable. The screens of the **Newsglobal** device can measure 7", 10" or 15". In addition, it can

be used for large 40" and 50" sizes. The customer may use it to offer information to third parties by means of images, videos or text. Floor and regulation display: This displays the floor number, the direction of travel, load capacity, Registro de Aparato Elevador [Lift Registration Number], EC marking and any other additional information that may be required by law. General information and customised warnings: In order to make the experience with these devices even more attractive, a general information area has been incorporated which can be controlled by the user and which, without interfering with the general operation, will provide added value highly appreciated by the

end customer. In addition, it is possible to send customisable messages providing the user with any type of useful information. HD videos and images for advertising content. All "Newsglobal" devices come with hardware capable of playing HD video in order to boost their impact and make them more attractive to the end user. Connectivity and control over content: We make the difference in connectivity, with this feature, the user has total control of what is on display on the screen, **24 hours a day, 365 days a year.**

Energy efficiency



As part of **Embarba's** desire to improve and constantly move forwards, the fundamental basis of **ISO-9001**, it has undertaken painstaking research into the energy efficiency of its prototypes in order to find the most cost-effective solution for the customer in terms of electricity consumption.

We list the fundamental points of energy saving below:

- The lift's **drive system** consumes approximately 25 % of its total energy. This system has been evolving continuously, initially with single-speed motors, then two-speed motors, continuing with the variable frequency electric lifts and finally those that, in addition to being variable frequen-

cy, do not include gears, which are known as high-efficiency permanent magnet motors. Electric motors are the most efficient (around 90%) and can be complemented with frequency converters that produce smoother starts and brakings, in such a way that it is possible to reduce high consumption caused by the peaks of intensity that occur at that time, allowing savings between 25 and 40% with respect to conventional electric lifts and up to 60% with respect to hydraulically driven lifts.

- Controlling the **lighting system in the cabin** means that the lighting is only activated when the lift is in operation, achieving excellent

energy savings estimated around 80%, since lighting is required for around an hour and a half each day – a lift in a building with 7 floors and 50 homes has been used for this latter example.

What is energy regeneration in lifts?

By means of regeneration, the excess energy from the lifting system is captured and fed back into the network for consumption, thus saving energy.

Why regenerate?

- Regeneration allows the efficiency of the class "A" system to be increased.
- Regeneration returns economic benefits in the form of kWh.
- Energy is becoming more expensive every day and the return will be correspondingly greater every day.

In which installations can the regeneration system be deployed?

Embarba's R&D&I has developed an energy regeneration system that can be deployed on any lift model. The energy savings that can be achieved depend on a series of parameters unique to each installation, which is why it is very unlikely that two installations see exactly the same savings. Our Technical Dept. will perform a study on the installation in order to gain insight into the feasibility of the project.

An example that summarises the application of energy efficiency and regeneration is our Ecomagnet lift, which will provide noticeable savings on the electricity bill.

Quality, R&D&I, Environment and Occupational Risk Prevention



The **Quality** of our design, marketing, installation and lift maintenance operations, as well as the associated monitoring processes, have been certified by the Certification Body **TÜV Rheinland ICT S.A.**, in compliance with Regulation UNE-EN ISO **9001** since 1999:2008 – Certificate/Issue number: 0.04.07007. Similarly, it has been certified in line with the requirements established in **Directive 95/16/EC, Royal Decree 1314/97 for module H, Annex XIII “Total Quality Assurance”** and for standardised European regulations **EN81-1 and EN81-2** “Safety rules for the construction and installation of lifts”, for both electrical lifts as well as hydraulic lifts. The last certification earned is the **“Total Quality Management System”**, with major modifications in accordance with **Annex IV of Royal Decree 88/2013**.



Embarba holds an environmental management certification according to the standard UNE-EN ISO **14001:2004**, which accredits us as being in compliance with all applicable European, National, Regional

and Local environmental legislation and regulations. Respect for the natural environment and the conservation of biodiversity are fundamental elements of its business management. For this reason, all its activities are carried out in accordance with strict environmental criteria. The commitment acquired is integrated into its quality, environment and prevention policy, for which it has an Integrated Management System, in accordance with the UNE-EN-ISO 14001:2004, UNE-EN-ISO 9001:2008 and OHSAS 18001:2007 standards. Embarba’s quality, environmental and prevention policy is based on the prevention and minimisation of pollution generated in all its pro-

cesses. Embarba complies with the environmental legislation and regulations in force, as well as with any further requirements that the company may subscribe to in environmental matters. **Embarba has more than 50 years of experience in the lift market** and continues with its policy of expansion and adaptation to new certifications. This certification is obtained with the purpose of improving the safety, health and welfare levels of the workers. The Embarba management team has decided to integrate the standard OHSAS **18001:2007** into its management system. In this way, the company offers a service that has been developed in accordance with Quality and Envi-

ronmental standards and under optimum health and safety conditions for its employees.



References



1 Puerto de Motril. 2 Neptuno Nightclub in Granada. 3 Hotel Tritón in Benalmádena. 4 Puerto Bahía in Algeciras. 5 Conferences and Exhibitions Centre in Ávila.

References



6 Trade Fairs and Congress Center of Málaga 7 Solar Power Tower in Seville 8 Panoramic lift in the town of Mijas 9 Granada Metro 10 Centro Comercial Los Artos (Madrid).

References



11 Hotel Andalucía Golf Tánger. 12 National Autonomous University of Mexico. 13 Gorgan Tower - Iran 14 Keele University - U.K. 15 King's Bastion - Gibraltar.

Addresses

EMBARBA IN SPAIN

ANDALUSIA

MÁLAGA (Headquarter)
Av. Velázquez 327
t. 952 176 517
fax. 952 246 016
embarba@embarba.com

Antequera
C/ Cruz Blanca 9
t. 952 842 267
antequera@embarba.com

Estepona
C/ San Roque 25
t. 952 802 798
estepona@embarba.com

Fuengirola
C/ Ramón y Cajal, 23
t. 952 462 572
fuengirola@embarba.com

Marbella
C/ Málaga 40
t. 952 764 816
marbella@embarba.com

Torremolinos
C/ Decano Pedro Navarrete, 1
t. 952 386 485
torremolinos@embarba.com

Torrox Costa
Urb. Bau Hoffman, Avda. Europa
Blq. 80 Local
t. 952 534 514
torrox@embarba.com

Velez-Málaga
C/ Amapola, 6 Bajo
t. 952 534 514

ALMERÍA
C/ Granada 101 Bajo
t. 950 259 855
almeria@embarba.com

El Ejido
Avda. Bulevar del El Ejido, 363
t. 950 401 988

CÁDIZ
C/ Barrié 24
t. 956 214 919
cadiz@embarba.com

Algeciras
Urb. Doña Casilda, Bloque 7
t. 956 661 340
algeciras@embarba.com

Jerez de la Frontera
C/ Belgrado, 1
Urb. El Ángel, Local 22
t. 956 214 919
t. 956 141 168
jerez@embarba.com

GRANADA
C/ Dr. Alejandro Otero, Blq. Genil
t. 958 261 842
granada@embarba.com

Motril
C/ Cruces, 24
t. 958 881 450

Santa Fé
C/ Cura Morelos, 1
t. 958 261 842

HUELVA
C/ Alosno, 17
t. 959 235 694
huelva@embarba.com

JAÉN
Av. Granada, 47
t. 953 241 912
jaen@embarba.com

Linares
Av. Andalucía, 29
t. 953 696 759
linares@embarba.com

CÓRDOBA
C/ Miguel Benzo, 10
t. 957 234 661
t. 957 414 507
cordoba@embarba.com

Puente Genil
Av. Estación 36, Bajo
t. 957 602 057

SEVILLA
C/ Feria, 144
t. 954 903 345
sevilla@embarba.com

Dos Hermanas
Edif. Resid. Vijaldoso, Local 3
Bajo A
t. 954 903 345

ARAGÓN
HUESCA
C/ San Jorge, 64
t. 974 210 080
huesca@embarba.com

TERUEL
Ctra. Alcañiz, 3
t. 978 608 051
teruel@embarba.com

ZARAGOZA
C/ Duquesa Villahermosa, 131
t. 976 498 054
zaragoza@embarba.com

ASTURIAS
GIJÓN
Avenida del Llano, 59
t. 985 152 699
asturias@embarba.com

OVIEDO
C/ Catedrático Rodrigo Uría, 1
t. 985 252 517
oviedo@embarba.com

BALEARES
PALMA DE MALLORCA
Ctra. de Valldemosa, 62 Dcha.
t. 971 599 178
mallorca@embarba.com

IBIZA
C/ Canarias, 31 esq. C/ San
Cristofol, Edif. Cetis.
t. 971 078 026
ibiza@embarba.com

CANARIAS
LAS PALMAS DE GRAN
CANARIAS
Avda. Escaleritas, 66 Bajo
t. 928 949 299
laspalmas@embarba.com

SANTA CRUZ DE TENERIFE
Prolongación Ramón y Cajal, 3
Edf. Orquídea - Local 5
t. 922 109 633
tenerife@embarba.com

CANTABRIA
SANTANDER
C/ Marqués de la Hermida, 40
t. 942 312 388
santander@embarba.com

CASTILLA LA MANCHA
ALBACETE
C/ Muelle, 26
t. 967 244 779
albacete@embarba.com

CIUDAD REAL
C/ Diego De Almagro, 3
t. 926 213 101
creal@embarba.com

Puertollano
C/ Ancha, 7
13500 Puertollano
t. 926 431 889

CUENCA
C/ Duque de Ahumada, 2
t. 969 239 336
cuenca@embarba.com

GUADALAJARA
C/ Felipe Solano Antelo, 13 Local 24
t. 949 214 673

TALAVERA DE LA REINA
C/ Francisco Aguirre, 218
t. 925 806 642
toledo@embarba.com

TOLEDO
C/ Esparteros, 8
t. 925 283 020

CASTILLA Y LEÓN
ÁVILA
Av. de los Hornos Caleros, 21
t. 920 213 037
avila@embarba.com

BURGOS
C/ Manuel Altolaguirre, 20 Bajo
t. 947 489 782
burgos@embarba.com

LEÓN
Carretera General, 25
t. 987 269 186
leon@embarba.com

Ponferrada
Avda. de Galicia, 27, esquina
C/ Campomanes
t. 987 405 782
ponferrada@embarba.com

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t. 979 728 034
palencia@embarba.com

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salamanca@embarba.com

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t. 921 437 377
segovia@embarba.com

VALLADOLID
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valladolid@embarba.com

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zamora@embarba.com

CATALUÑA

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t. 935 175 117
barcelona@embarba.com

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girona@embarba.com

LLEIDA
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Local 1
t. 973 597 111
25001 Lleida
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TARRAGONA
C/ Mosen Ritort i Faus, 23-25
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COMUNIDAD VALENCIANA
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alicante@embarba.com

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t. 965 448 222

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castellon@embarba.com

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t. 980 253 587
coruna@embarba.com

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C/ Santiago, 106
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ORENSE
Avda. Otero Pedrayo, 42
t. 988 228 798
oreNSE@embarba.com

VIGO (Pontevedra)
C/ Maestro Montes, 5
t. 986 274 202
vigo@embarba.com

LA RIOJA
LOGROÑO
C/ Eliseo Pinedo, 6
t. 941 275 824
larioja@embarba.com

MADRID
C/ Algodonales, 63
t. 913 114 058
madrid@embarba.com

MELILLA
t. 952 691 182
C/ Juan De Lara, 11 Bajo
melilla@embarba.com

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Av. Príncipe de Asturias, 16 Bajo
t. 968 221 135
t. 968 247 998
murcia@embarba.com

Cartagena
C/ Picos de Europa, 14 Bajo
t. 968 314 116

NAVARRA
PAMPLONA (Burlada)
Plaza de la Constitución, 11
t. 948 128 916
navarra@embarba.com

PAÍS VASCO
BILBAO-BILBO
C/ Blas de Otero, Lonja 2-1 Izq.
t. 946 467 030
bizkaia@embarba.com

SAN SEBASTIÁN-DONOSTIA
Avda. De Felipe IV, 9 Bajo
t. 943 100 220
gipuzkoa@embarba.com

VITORIA-GASTEIZ
C/ Cofradía de Arriaga, 4 Bajo
t. 945 100 077
araba@embarba.com

EMBARBA AROUND THE WORLD

GIBRALTAR
Suite 9, Office floor
Water Gardens 5
Waterport Wharf GX11 1AA
+350 200 70 222
gibraltar@embarba.com

IRAN
Embarba Asanbar
Unit 309, 3rd Floor, Naroon
Commercial Complex, Niavaran,
Tehran, Irán
t. +98 21 26 11 9001
www.embarba.ir
info@embarba.ir

MOROCCO
Ascenseurs Embarba SARL
Lot. el Amal Av/Guira Mhanech
2 N 140. 93030 Tétouan, Maroc.
t. +212 (0) 539 945728
maroc@embarba.com

MEXICO
Embarba Elevadores, S.A. de C.V.
Avda. Mexiquense, no. 492
Almacén 17, Nave 4
Santiago Teyahualco Tultepec,
Estado de México. C.P. 54980
t. +52 7159 5410
t. +52 7159 5420
rdluna@embarbamexico.com

PERU
Embarba Elevadores, S.A.
Oficina Comercial: Avda.
Universitaria 833, Oficina 201.
Distrito de San Miguel.
Planta: Avda. Óscar R.
Benavides 2086. Lima-Cercado
t. +511 391 2262
embarbaelevadores@embar-
baperu.com

U.K.
Paragon Lift Company Ltd
Unit 4. Waterside Business Park
Wheelhouse Road
Rugeley, Staffordshire.
WS15 1LJ
t. +44 (0) 1889 584 300
info@paragonlifts.co.uk

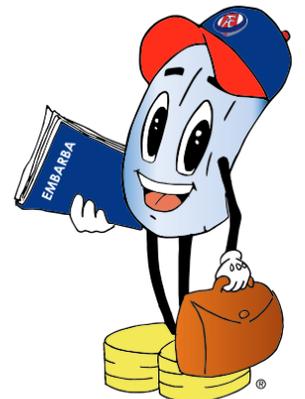
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Argelia
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t. +213 23 81 61 11
djana_ascenseur@yahoo.fr

BOLIVIA
Kalifra, LTDA
Av. Arce, 2799
Edif. Fortaleza, Piso 5, Of. 502
La Paz, Bolivia.
t. +591 2 2435033
t. +591 2 2435034
info@kalifra.com

GHANA
Ervytech Ghana Limited
P.O. Box Kn 1720 Kaneshie,
Accra
Ghana
t. +233 244883792
ervytechghana@gmail.com

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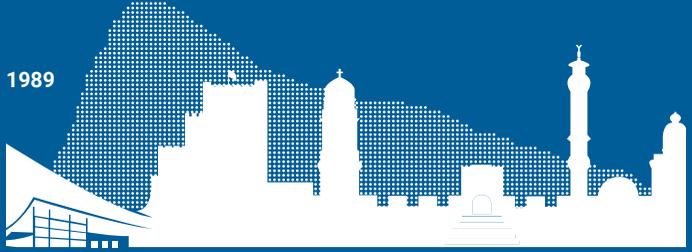
A. EMBARBA, S.A.
SPAIN
 Avda. Velázquez, 327
 29004 Málaga
 t. (+34) 952 176 517
 embarba@embarba.com
 www.embarba.com

1963



LIFT EMBARBA LTD.
GIBRALTAR
 Suite 9, Office floor
 Water Gardens 5, Waterport Wharf
 GX11 1AA Gibraltar
 t. +350 20070222
 gibraltar@embarba.com

1989



ASCENSEURS EMBARBA SARL. 2008
MOROCCO
 Lot. el Amal Av/Guira Mhanech
 2N 140. 93030 Tetouam, Maroc
 t. +212 (0)539 945728
 maroc@embarba.com



PARAGON LIFT COMPANY LTD. 2009
U.K.
 Unit 4. Watersider Business Park
 Wheelhouse Road
 Rugeley, Staffordshire WS15 1LJ
 t. +44 (0)1889 584 300
 info@paragonlifts.co.uk



EMBARBA ELEVADORES, S.A. 2016
DE C.V. MEXICO
 Avda. Mexiquense, no. 492
 Almacén 17, Nave 4
 Santiago Teyahualco Tultepec,
 Estado de México. C.P. 54980
 t. + 52 7159 5410 / + 52 7159 5420
 rdluna@embarbamexico.com



EMBARBA ELEVADORES, S.A. 2016
PERU
 Avda. Universitaria 833,
 Oficina 201. Distrito de San Miguel.
 Planta: Avda. Oscar R. Benavides
 2086 Lima-Cercado
 t. +511 391 2262
 embarbaelevadores@embarbaperu.com



EMBARBA ASANBAR 2017
IRAN
 Unit 309, 3rd floor, Naron
 Commercial Complex, Niavarán
 Tehran, Irán
 t. +98 21 26 11 9001
 www.embarba.ir
 info@embarba.ir

