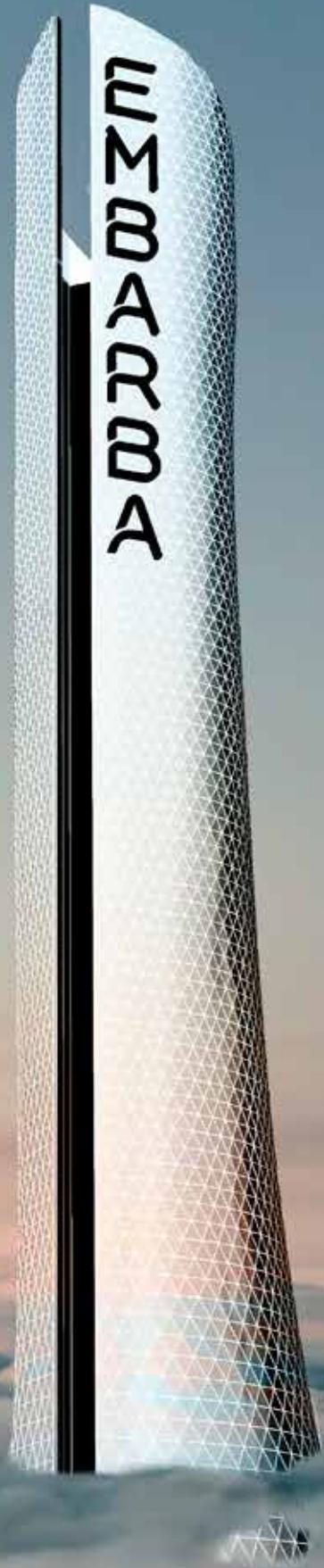




embarba®
ascensores





Testing Tower - Spain



embarba
ascensores

*With effort, talent and
enthusiasm, we move
forward to offer better
solutions that improve
people's lives.*



Car Z1

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The Company



Our Mission:

We seek to build a better world through technology and achieve sustainable development with a fundamental role played by our human capital, using our values – transparency and innovation – as our foundation. All of this is lived out with respect and friendship both inside and outside our company.



We are a company dedicated to the design and manufacture of lifting devices.

Embarba is an international company that was founded in 1963, engaged in the business of designing, manufacturing, installing, repairing, renovating and maintaining lifting devices, stairlifts and moving walkways. We have a headquarters building with more than 40,000 m² of surface area, split between main offices, warehouses, factories, repair workshops, offices and departments, one of which is R&D&I, which has testing towers for the trialling and verification of products prior to serial manufacture and commercialisation.

We have more than 100 delegations equipped in accordance with current regulations, distributed throughout Spain and abroad.

We have deployed and apply a total quality management system for the design, manufacture, assembly, installation and final inspection of lifts in accordance with the Lift Directive 2014/33/UE, Annex XI.

Embarba, in addition to complying with current regulations, holds the following certifications, in line with the desire for continuous improvement: UNE-EN ISO 9001 since 1999, certification No.:0.04.07007, Environmental Management in accordance with ISO 14001, Standard BS OHSAS 18001 and the certificate for significant modifications in accordance with Annex IV of Royal Decree 88/2013.

All of the certificates are issued by Aenor, a Certification Entity accredited by ENAC, Certification of the energy rating of lifts, escalators and autowalks in accordance with VDI 4707.

Timeline

1963



A. EMBARBA, S.A.
ASCENSORES



1980s



EMBARBA
ASCENSORES



1990s



A. EMBARBA, S.A.
ASCENSORES

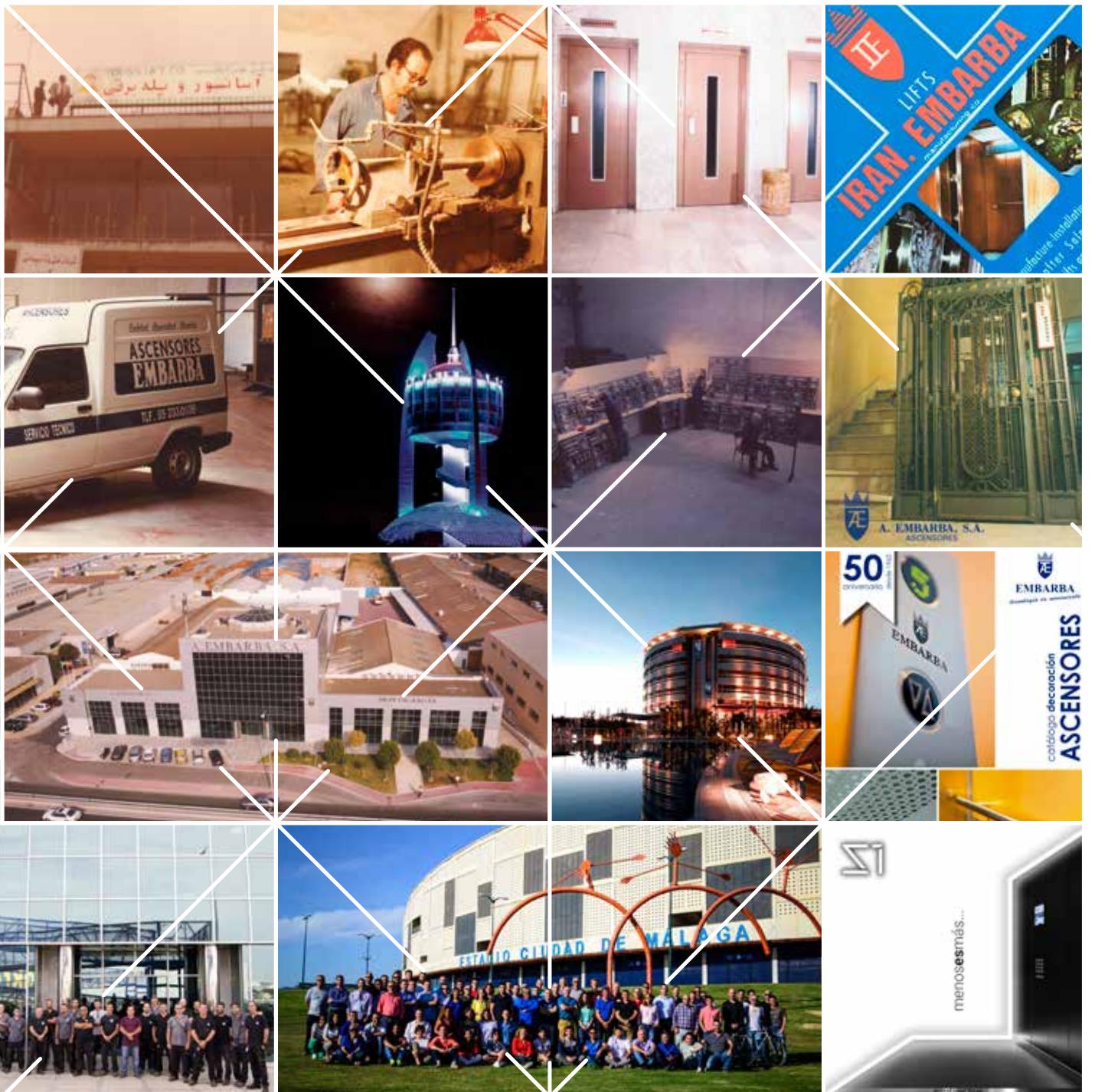


Present



EMBARBA[®]
ascensores





We honour our past,
We reinvent our future



Embarba around the world

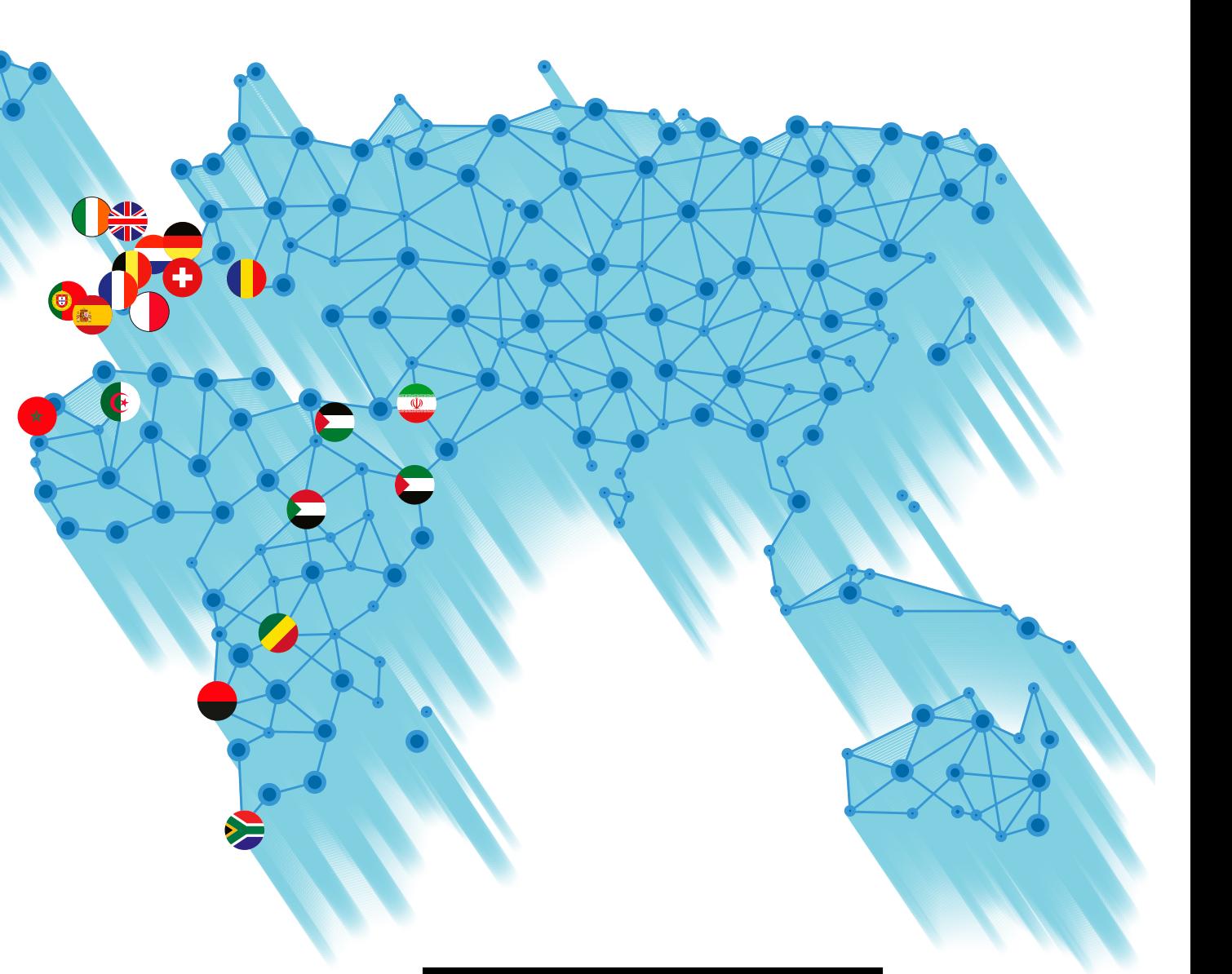
Embarba, has a portfolio of more than 35,000 clients for its after-sales service, of which around 15,000 are for lifts of other brands, for which it has direct and indirect human resources amounting to 800 people covering the entire country.

Embarba has highly qualified personnel in all areas of the company and in recent times Embarba has grown every year, both in Spain and internationally, incorporating staff from all multinational companies. Embarba specialises in the manufacture of all types of lifting equipment, but our most important characteristic is that we are experts in the maintenance of any brand, applying to all of them the European regulations in force regarding manufacture, installation and maintenance.

sion which exports lifts and components to **Europe, Ibero-America, Africa and Asia**, with commercial delegations in countries in the area. Similarly, it also has a Technical and Commercial structure in the **United Kingdom, Morocco, Peru and Mexico**, among other countries.



Embarba, has a foreign trade divi-



Responsibility:
We take on obligations and
commitments in our actions,
taking care of people and their
environment.

In-House Manufacturing

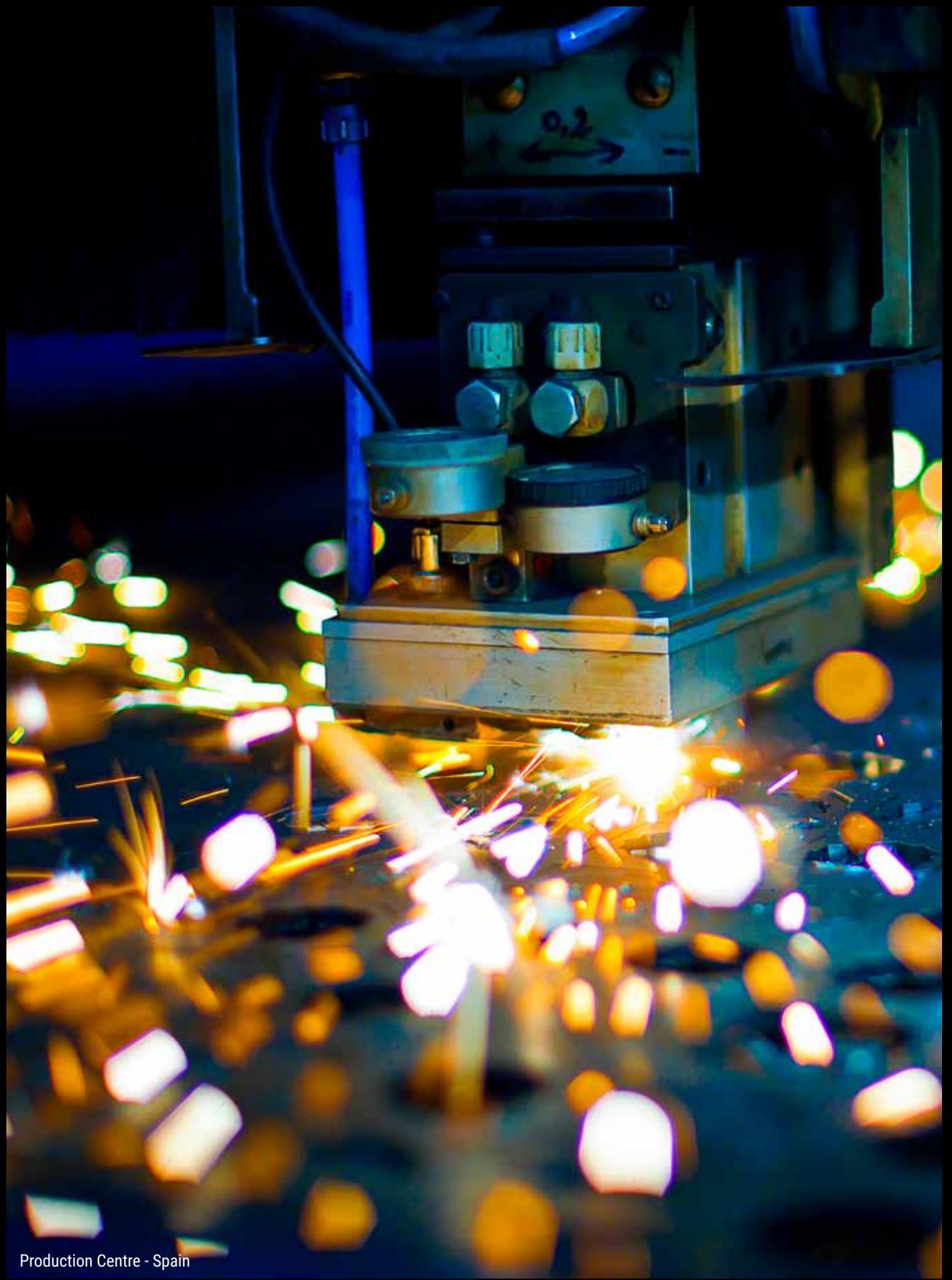
Embarba designs, manufactures and installs more than 1,000 lifts each year.

Embarba, has its **Production Centre** located in Málaga, equipped with the most advanced machinery and a production line that manufactures in accordance with its designs, allowing it to respond at all times to the demands and needs of its customers. By having its own line of lift models, it is able to modify the design of its cabins according to the latest market trends, or instructions from architects, project managers, developers and communities of owners.

Embarba has a wide range of decorative elements to improve the quality and aesthetics of the cabins. We adapt to the dimensions available for the work, always complying with current regulations.

We have new models of lifts, such as the Ecomagnet, that will allow the customer to make significant savings on the electricity bill, as well as have greater comfort and elegance for their building, adding value to it.





Production Centre - Spain

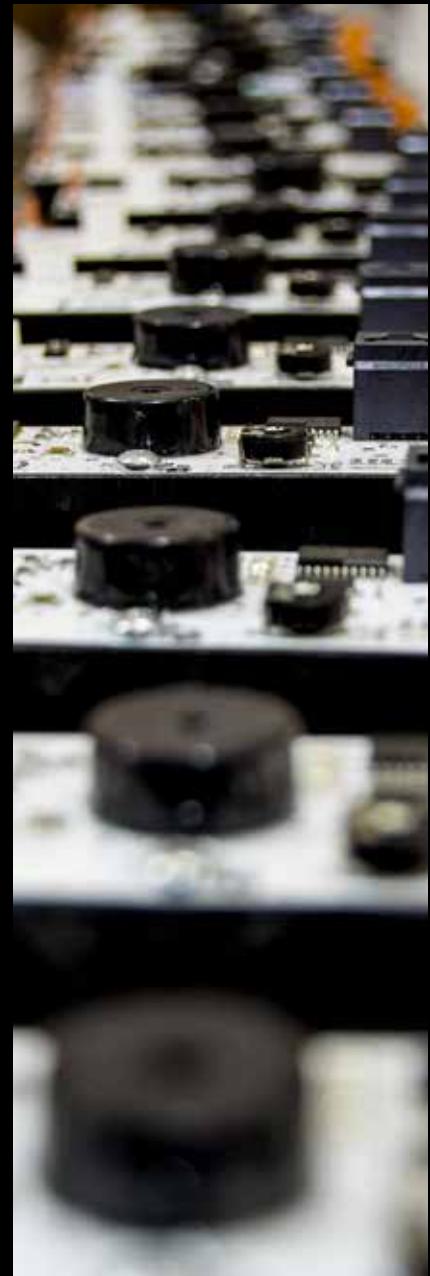
Maintenance

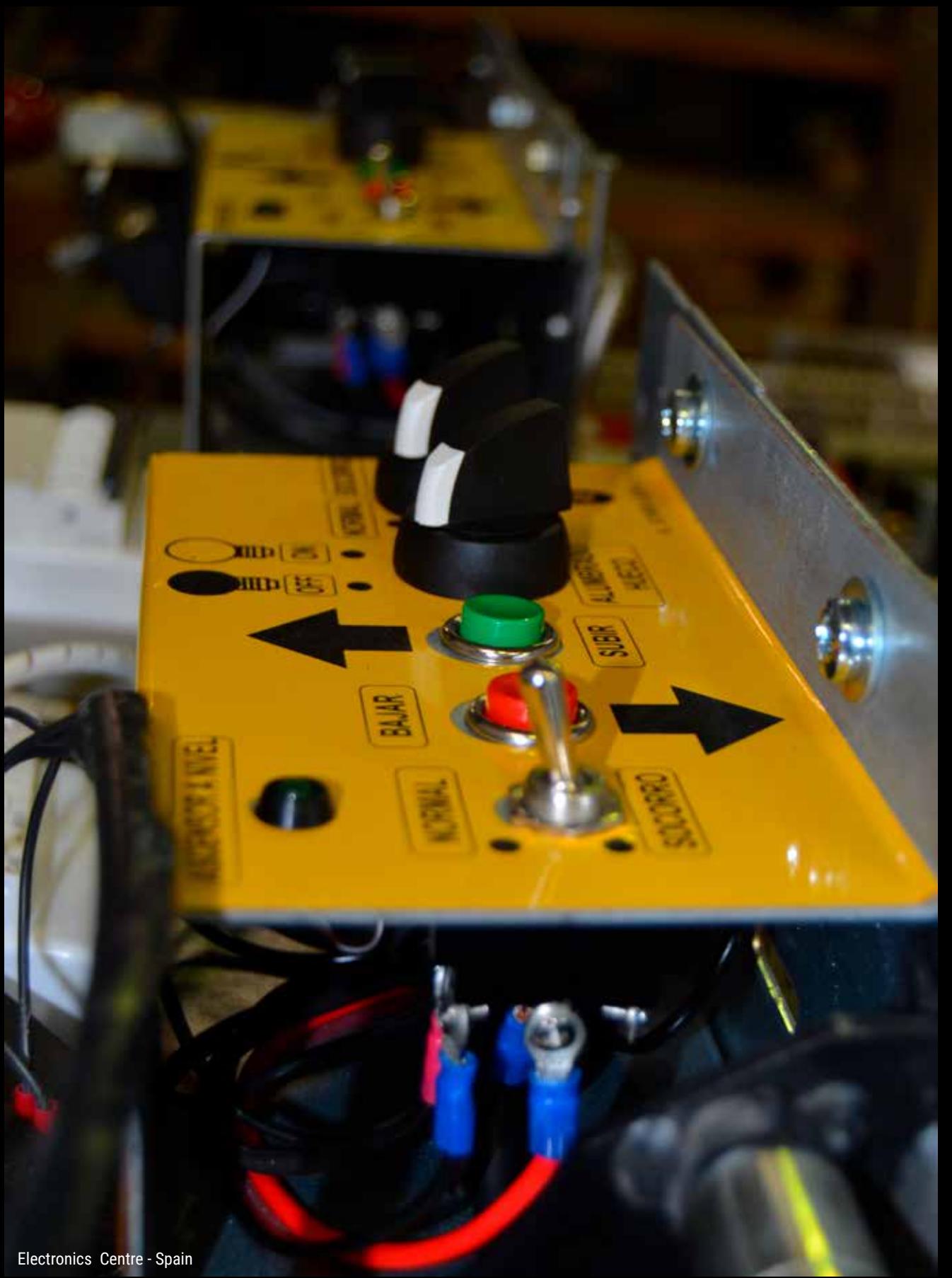
Embarba has the required administrative permits that authorise it to carry out maintenance activity on lifting devices. To this end, it has the appropriate human and technical resources at its disposal, at the managerial, administrative, commercial and organisational levels, to enable it to implement preventive and corrective and technical and legal maintenance in accordance with the requirements of its customers. Proper preventive maintenance leads to lower repair costs, reduced downtime, longer system life and the detection of repetitive failures. Corrective maintenance consists of repairs to be carried out in the event of incorrect, faulty or incomplete operation.

At each delegation, we have a warehouse of spare parts, vehicles and technical and human resources.

With Embarba, you can save between 10% and 50% on your maintenance bill depending on the characteristics of the building and lift.

After the market study carried out, we adapted to the new needs of our clients. Along with maintenance, Embarba provides the client with legal advice and other innovative products, such as the telephone service, through which we provide customer support. Another important product is the “**Newsglobal**” digital screens, which the client can use to display any information desired with just a user name and password.





Accessibility



1



3



5



2



4



6

1 Straight stairlift 2 Vertical wheelchair lift 3 Variable incline wheelchair lift
4 Curved stairlift 5 Hydraulic lift 6 Straight wheelchair lift 7 EVP



7

*+ than 50 years
breaking down
architectural
barriers*

Among the products manufactured and marketed by Embarba, there is a wide range of lifts, service lifts, stretcher lifts, car lifts, platforms, wheelchair lifts, dumbwaiters, escalators, etc. to meet all the needs of the market, with standard designs or designs that are fully bespoke according to the needs of the client.

This type of appliance has been developed in order to meet the needs of people with reduced mobility in homes that have little available space for the installation of a conventional lift.

This lift requires minimal space, just **1 m²** and is easy to install, quiet and offers low energy consumption. Single-family lifts are hydraulically operated with capacity for 2 or 3 people.

Our lifts are designed to be energy efficient and silent, not only complying with current regulations but also with our own quality parameters that are more demanding than current regulations.

In addition, with our own cabin designs, we seek maximum customisation flexibility, so that the lift beco-

mes an extension of the building, so that it can be better integrated with the surroundings as well as adapted to any type of shaft.

All our models comply with regulation EN 81-20/50.

Panoramic lifts

**Embarba
moves
more than
3 billion
people....**

Lifts that improve the appearance of the host building with their features and provide the facility with added value.

They are installed both indoors and outdoors in hotels, offices and any type of building where it is desirable to highlight the aesthetics.

These lifts are available in a range of shapes and finishes.

Contact the Sales Department for more information.

Our lifts enable the electricity bill to be reduced while increasing the comfort and space of the cabin.



Headquarters - Spain



Los Abades Hotel - Spain

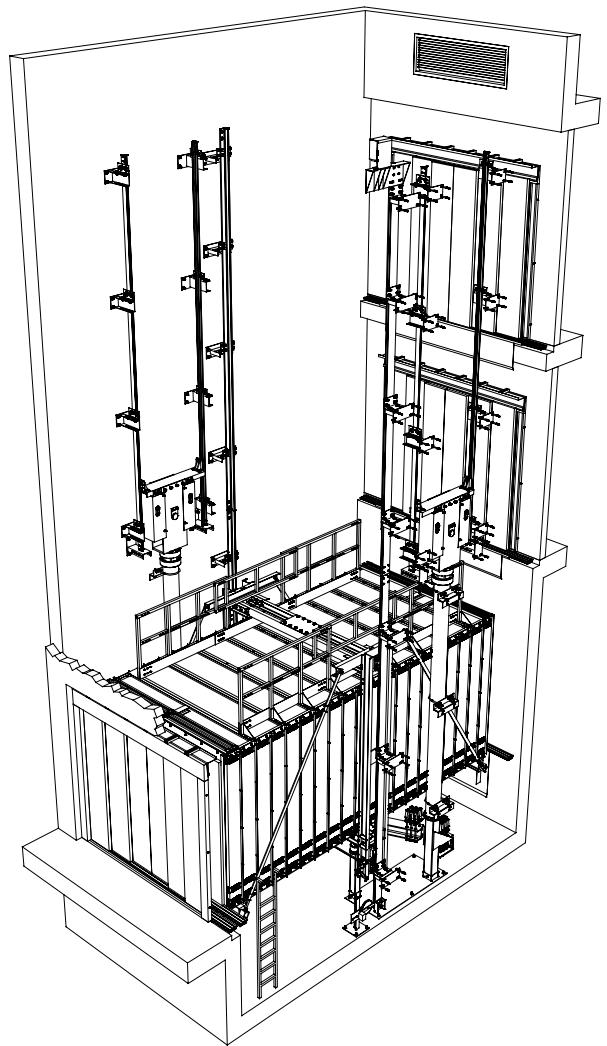
Car lifts

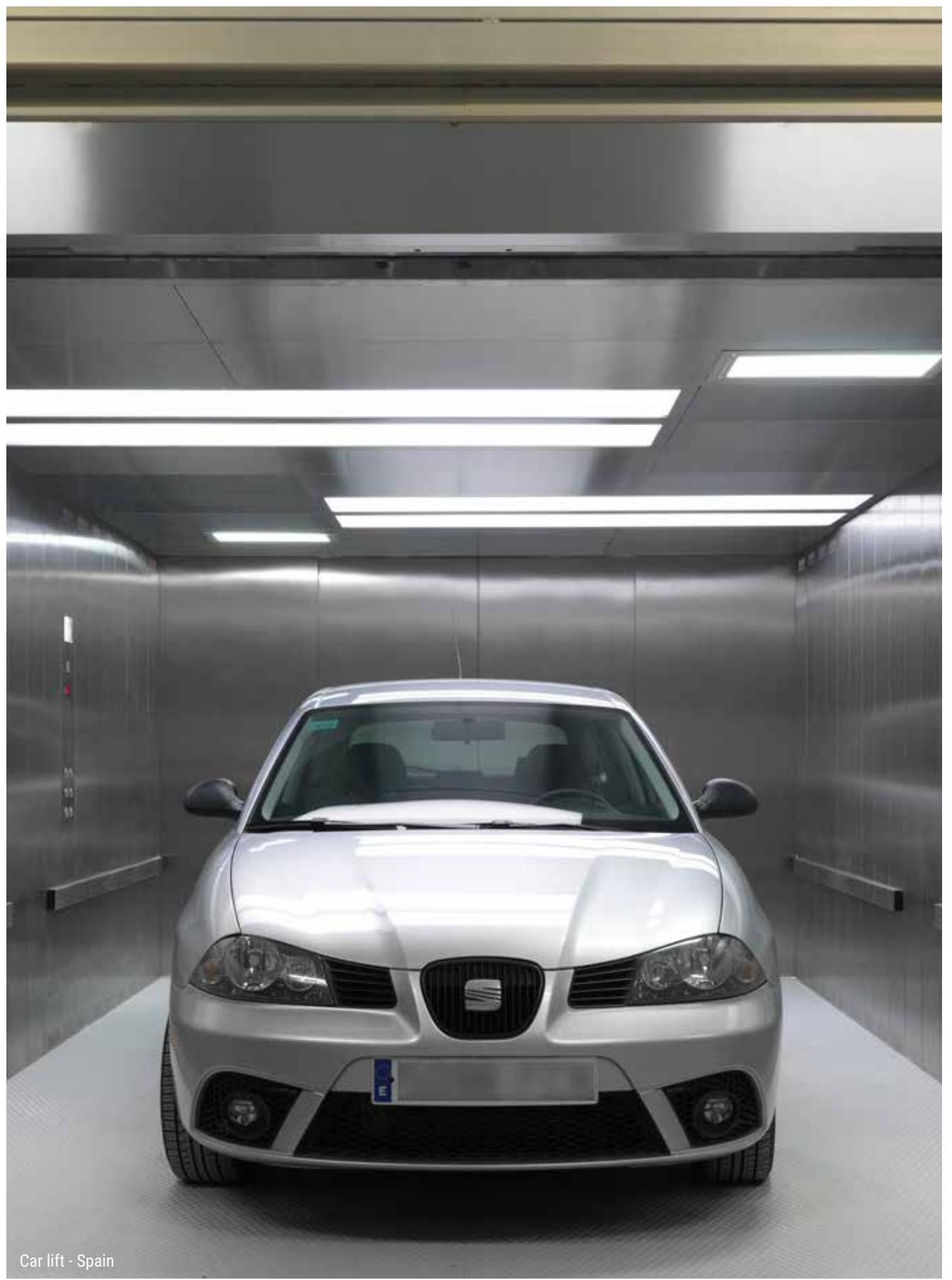
**Maximum
travel of
up to 21
metres**

These are **hydraulic lifts** for heavy loads designed for the vertical conveyance of cars along with their drivers, as well as for industrial vehicles. This type of lifting device is mainly used in buildings that require a system that provides easy access between one floor and another but that cannot be fitted with a ramp for technical reasons.

It is available in three models depending on weight and can be customised to include various additional safety and maintenance features.

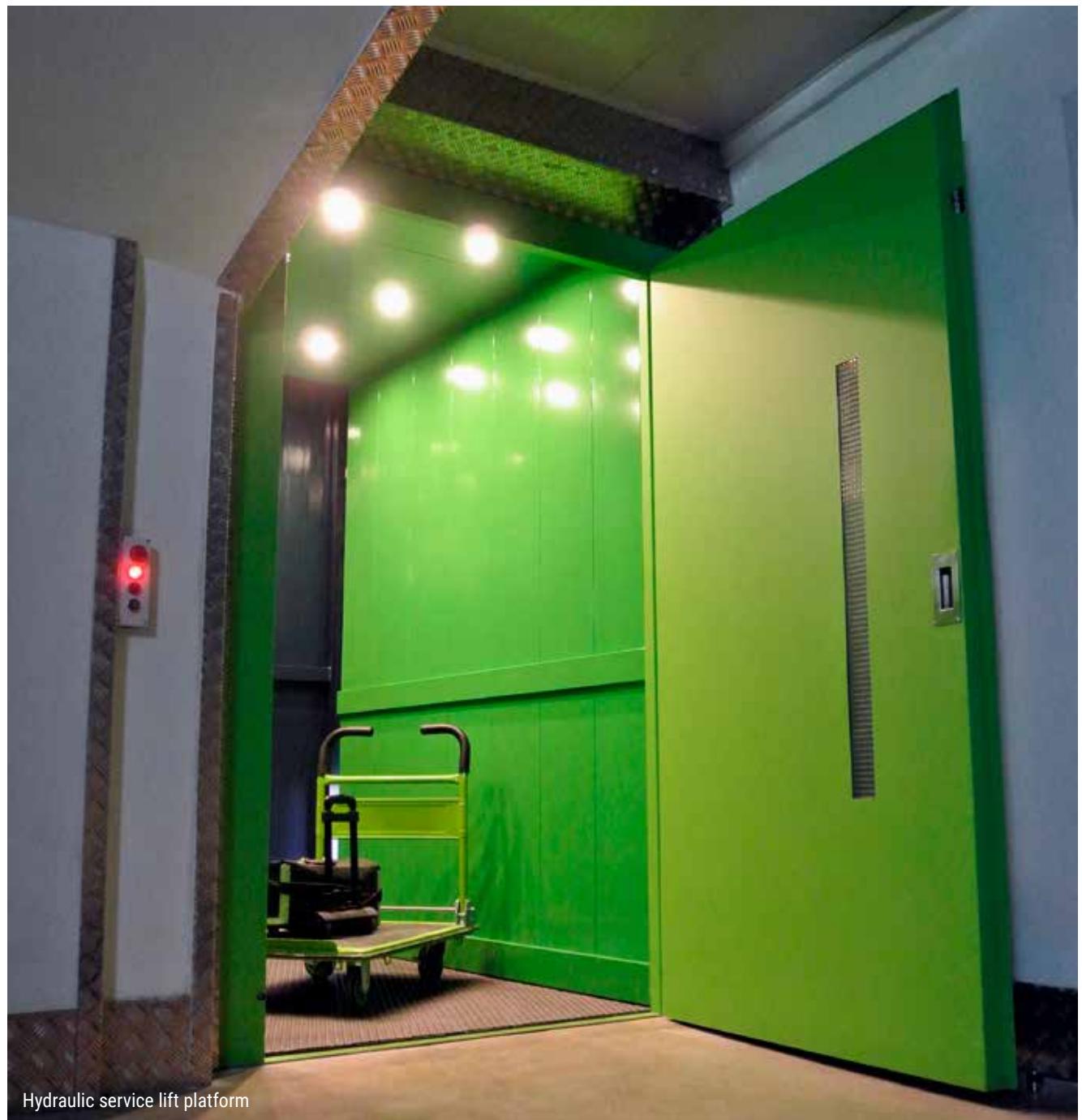
This lift is designed for communities of owners, workplaces, public buildings and homes.





Car lift - Spain

Service lifts and mini load systems



Hydraulic service lift platform



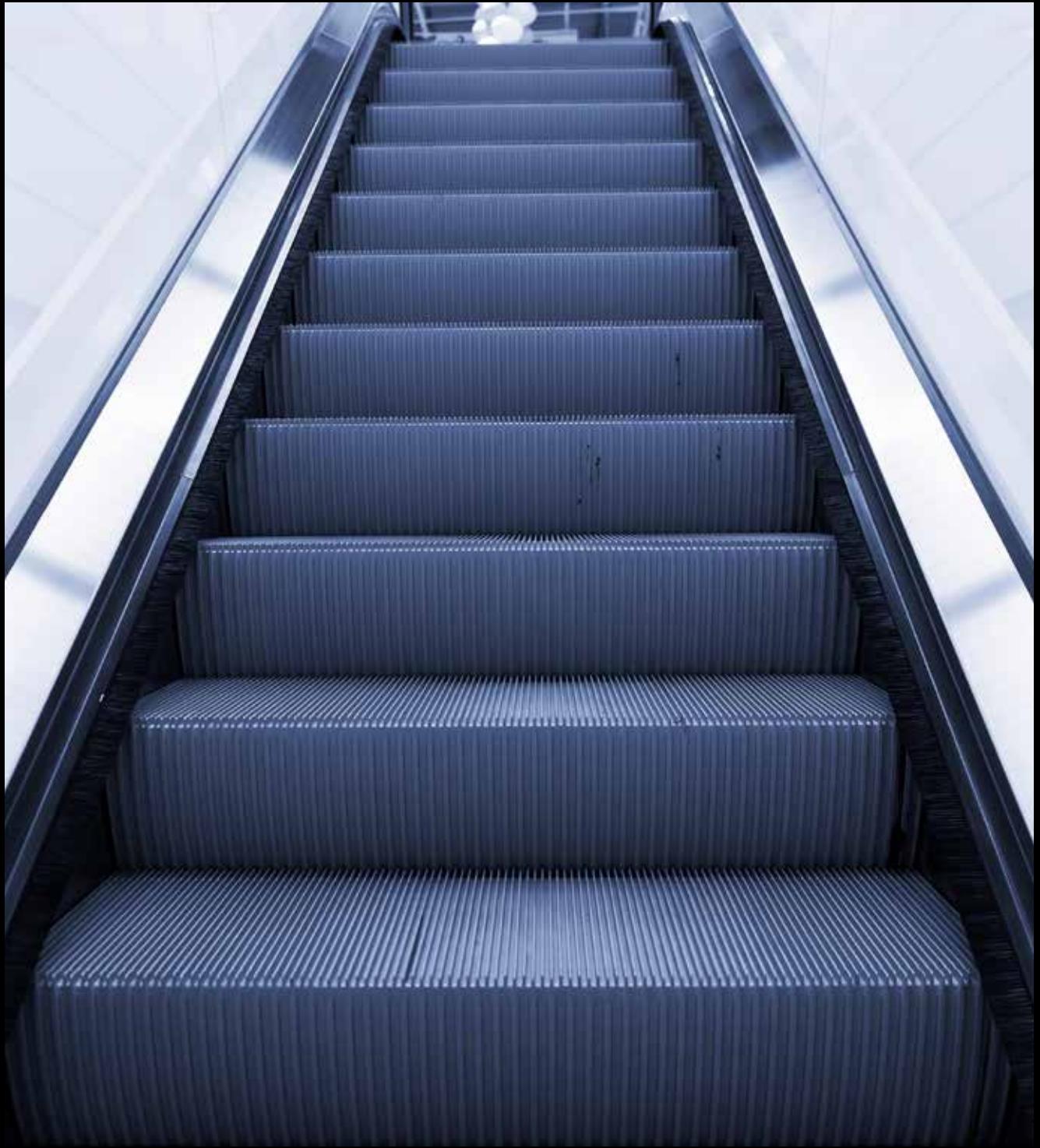
Hydraulic mini load system

*Things get
better when
a lot of little
things get
better.*

Service lifts: Our day-to-day work is not only made up of the people around us but also countless objects in our environments that make our day easier and, in many cases, need to be moved around. Our solutions are capable of adapting to the customer's needs by offering lifting solutions, all with a wide range of options with respect to size, weight or height and allowing the customer to customise it with added safety and maintenance features that extend its service life. All these solutions are designed for **industrial centres, hotels, car parks, hospitals and libraries.**

Mini load systems: Systems that are useful and simple for transporting items such as food, parcels, documents, etc. For the particular use to which these lifts are destined, they are installed mainly in **restaurants, hotels, libraries, offices and hospitals.** Installation is relatively simple, it is necessary to have a space that is set aside for the installation of the device. To facilitate their use and save time and money on installation work, they are connected directly to the electrical grid to be used as a common household appliance, like any other that may be found in your kitchen or living room.

Escalators and moving walkways





The **escalator stands** out for its robustness and the ease with which it can transport a large number of passengers to different levels in a short period of time, **up to 9,000 people per hour.**

Our passengers enjoy designs that benefit from excellent quality in their components, as well as in terms of safety required by current regulations – in this last point we try to exceed expectations.

Moving walkways are common in airport to facilitate access over long stretches between buildings or even within them. They are also found in supermarkets built on multiple levels since, unlike escalators, they

also allow a trolley to be transported. The angle of inclination must not exceed 7 or 12.3% in order to be considered suitable for persons with reduced mobility.

Modern moving walkways have variable speeds, which increases at first, shortly after weight is detected and reduces shortly before the weight leaves the walkway. The speed difference is a factor of approximately 1.8. The technical solution lies in separating the tiles from one another in the central part or moving them closer together, thus allowing different speeds at different sections on the same walkway.

Note: The supply and installation of escalators and moving walkways (travellators) will only be carried out within the Spanish territory.

Ecomagnet and Ecoenergysystem

**Save up
to €1,500
per year
on your
domestic
electricity
bill.**

(Study carried out on the replacement or installation of an ecomagnet lift for 6 people, 5 stops and 60 users).

Embarba's R&D&I department designed the Ecomagnet lift. The user sees substantial savings with the purchase of this model, due to the carefully studied new materials, which are lighter and more resistant.

This model allows the users to reduce the electricity bill, at the same time increasing the comfort and space of the cabin. It is also possible to add an energy recovery system to recover excess energy. With the Stand-by system, the lift can be automatically turned off when it is not being used, turning itself on again when the user calls for it.

Another meaningful improvement is the door obstacle memory system, which remembers exactly where the obstacle was located in order to reduce speed to avoid contact. A price that is unbeatable on the market and its main advantages are:





- Energy efficient motor
- LED lighting system with automatic switch-off.
- Energy Recovery.
- Maximum cabin room.
- Maximum movement comfort.
- Stand-by system.
- Door obstacle memory system.

Our **Ecoenergysystem** energy-saving system accumulates energy produced by our motor with high-torque permanent magnet technology, acting as a generator of energy when the aforementioned motor is decelerating or during transitions in the motor caused by the equilibrium imbalance that arises between the cabin and the counterweight generated by the varying loads borne

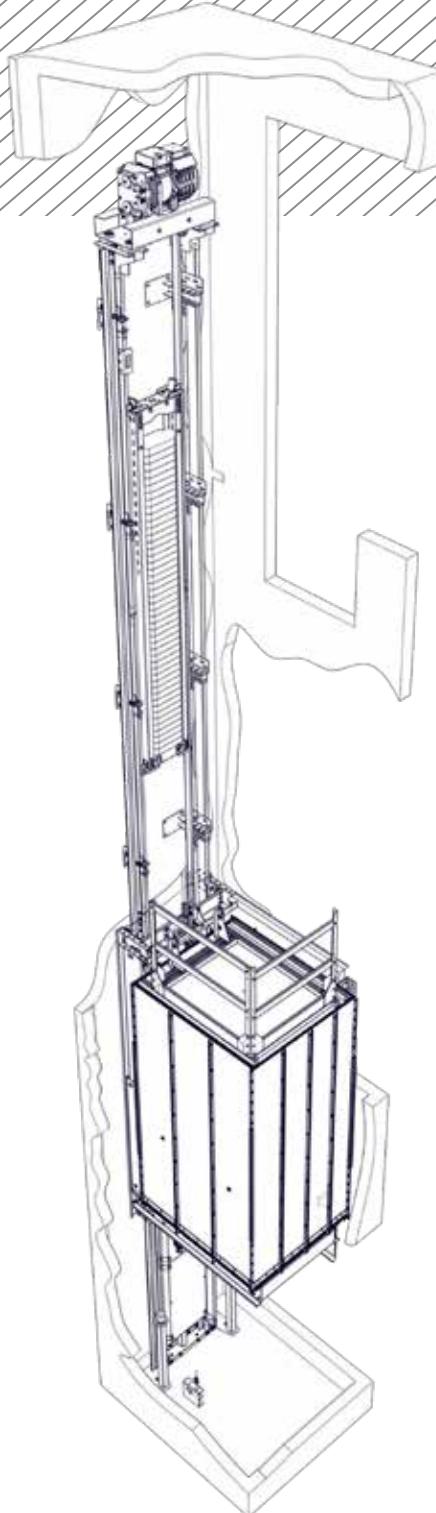
by the cabin. The energy generated by the motor is collected by an ultra-capacity unit, which is designed to optimise both the charging and release of energy. When the engine operates as a driving unit, it draws the energy stored in the ultra-capacity unit and does not draw any power from the electricity network.

The Ecoenergysystem is a high-tech device that incorporates high-quality electronic components that ensure precise operation and a long service life.

The system consists of the Ecoenergysystem module and all the equipment necessary for its installation.

With the installation of this system, it is possible to achieve up to **80% energy savings** compared to a conventional lift and up to 60% on a new generation lift equipped with a permanent magnet motor.

i-Compact



Embarba, eager to improve each and every day, studies the market in order to observe its trends and requirements. It was in response to this research that the i-Compact was designed, meeting all the expectations of the lifting sector, given that it is a model whose main feature is its ability to get the most out of the space for a lift shaft. This issue caused many obstacles to the installation of an electric lift, which has many parts that take up too much space in this shaft.

Another important feature of this model becomes clear when it is paired with the EcoenergySystem, which allows very low electricity consumption, providing savings of around 80%. The noise levels of this model not only comply with current regulations, but have been engineered to be even more stringent.

Another feature that deserves mention is the personalised cabins that go with this model, allowing the lift to be an extension of the room and not merely a means of transport.

i-Compact, for small spaces, what used to be enough space for 4, now fits 6:

- Better energy efficiency.
- Reduced machinery.
- Reduced machinery.
- Reduced noise levels.
- Safety features.
- Personalised cabins.



Special lift with roof and transparent button controls

Decoration

We make
your lift
like any
other
room
in your
house.

The decoration of the cabin is fundamental to our lift, since the right decoration can wholly change an impression, allowing it to feel completely new, even more so when it concerns lifts that are somewhat older.

We use the decoration to tailor the appearance of the lift to modern times at a truly low cost. Over time and with continued use, the panels, buttons, floor buttons, handrails, lighting and floor can begin to deteriorate and, many times, the topic of its decoration is put off due to fears of it being too costly. The cost of decorating the cabin is low in relation to the benefits it provides.

Just like all the other parts of a lift, the cabin decorations are subject to wear and tear as they are used and must comply with regulations and laws in order to pass regular inspections. Industry Inspectors are able to see whether it is appropriate to change any decorative elements in order to meet all regulations. **Embarba** will advise you with regard to

the various modernisations currently available. **Consult our Sales Department without any obligation. Request our Decoration or After-Sales catalogues for more information.**





Car Decoration Z1



Car Decoration ZK

Types of contract and Telephone line

**24 Hours
a day....
365 days
a year....
improving
people's
lives.**



PREMIER Contract:

With our Premier maintenance contract, we offer our customers preventive maintenance for installations, checking all the areas required under current regulations regarding lift maintenance.

Parts are not included in the price under this contract, but it must be noted that good preventive maintenance of an installation will greatly limit the number of defects that arise, limiting these to those caused by improper use and wear and tear of the unit.



PREMIER PLUS Contract:

In this package, we include preventive maintenance of the installations and we add corrective maintenance covering 80% of the cost of parts, it is a medium-priced package.



PLATINUM Contract:

This is a higher-level contract in terms of price, as it covers all parts and the lifts will be evaluated to see if replacement parts are needed. All these contracts include technical and legal assistance for the installations, energy efficiency studies and special visits, in order to inform the client of these issues.



always
d e d .
assis-
d i e s
any of



At Embarba, we offer the Sysphone communication service, which includes:

- Review of the EN81-28 standard.
- Flat-rate for voice calls, to rescue numbers, 100 megabytes per Sim included, enabled connection to the cloud with constant checking of GSM equipment.
- Latest-generation GSM module complying with the EN81-28 standard.
- Daily reports on the status of telephone lines.
- Echotest, verification, date and time when the technician has been in the facility including voice recording of the verification of rescue equipment.

- Remote programming of the communication systems, when necessary and possible with the equipment installed.
- Telemetry, by means of which we are able to anticipate possible breakdowns, as it informs us of the areas that are causing problems.
- Possibility of telephone monitoring through the cloud on the part of the service manager.

24-hr Call Centre and News-global Screen



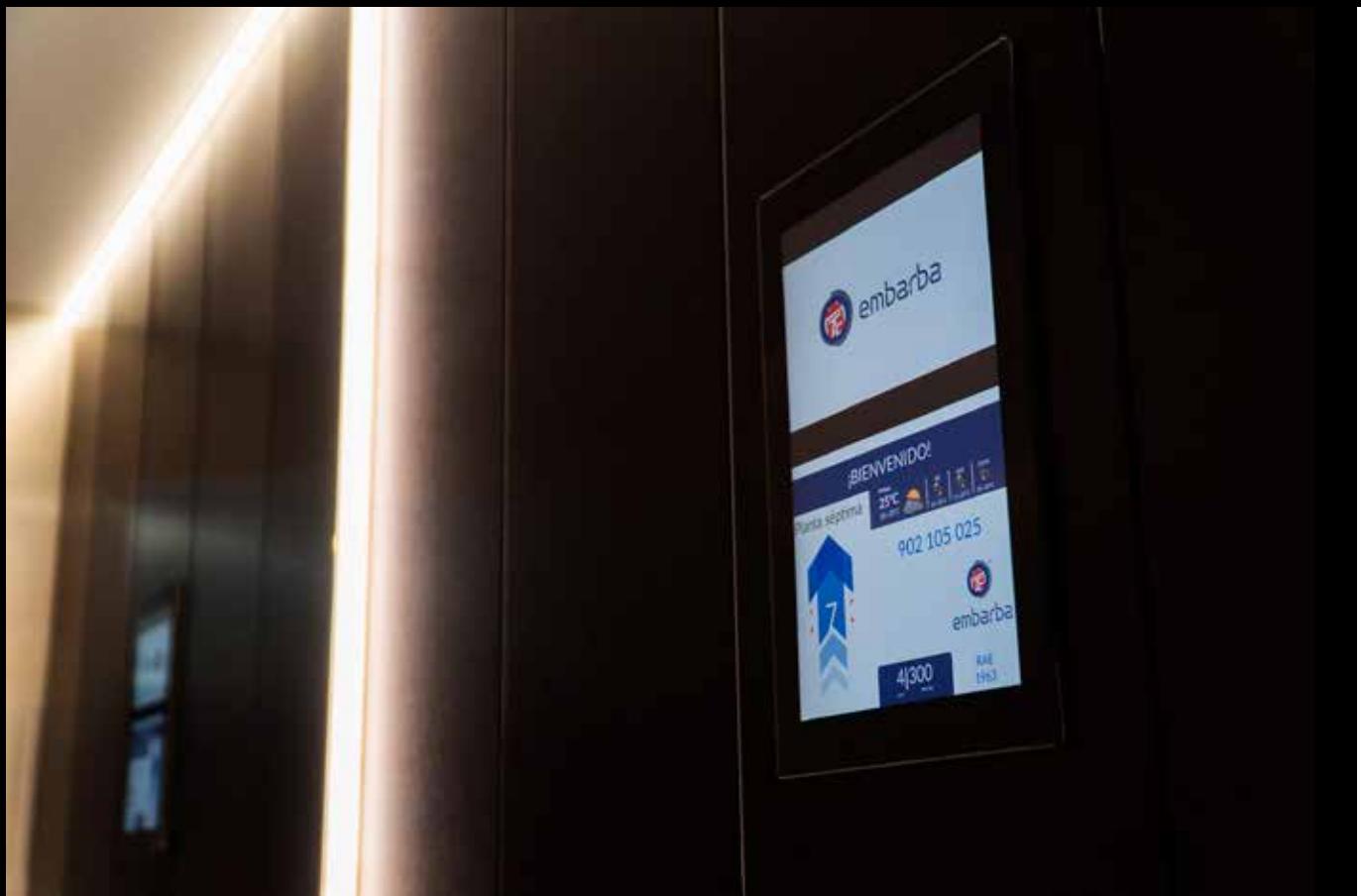
Why is bidirectional communication between the cabin and the rescue team mandatory?

This system is one of the most important parts of the lift since it is the “umbilical cord” between the cabin and the rescue team, providing an emergency notification to our qualified technicians to take action in accordance with safety and emergency protocols.

What does Embarba offer?

At Embarba, we offer the Premium communication service, which includes:

- 1. Review of the EN81-28 standard.**
- 2. Flat-rate for voice calls, to rescue numbers, 100 megabytes per Sim included, enabled connection to the cloud with constant checking of GSM equipment.**
- 3. Latest-generation GSM module complying with the EN81-28 standard.**
- 4. Daily reports on the status of telephone lines.**
- 5. Echotest, verification, date and time when the technician has been in the facility including voice recording of the verification of rescue equipment.**
- 6. Remote programming of the communication systems, when necessary and possible with the equipment installed.**
- 7. Telemetry, by means of which**

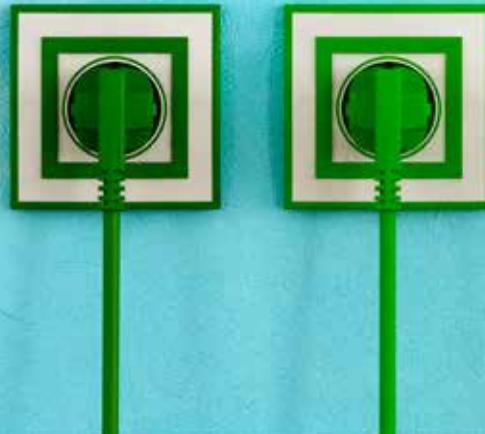


- we are able to anticipate possible breakdowns, as it informs us of the areas that are causing problems.
- 8. Possibility of telephone monitoring through the cloud on the part of the service manager.
 - 9. 24-hour availability of qualified personnel to take action on the line in the event of a problem. We are one of the few companies to offer this latter service. Years of work in the R&D&I department in Embarba have resulted in an innovative product, which not only provides unprecedented new technological performance but also bestows upon the cabin a technological flair that was previously unavailable. The screens of the Newsglobal device can me-

asure 7", 10" or 15". In addition, it can be used for large 40" and 50" sizes. The customer may use it to offer information to third parties by means of images, videos or text. Floor and regulation display: This displays the floor number, the direction of travel, load capacity, Registro de Aparato Elevador [Lift Registration Number], EC marking and any other additional information that may be required by law. General information and customised warnings: In order to make the experience with these devices even more attractive, a general information area has been incorporated which can be controlled by the user and which, without interfering with the general operation, will provide added

value highly appreciated by the end customer. In addition, it is possible to send customisable messages providing the user with any type of useful information. HD videos and images for advertising content. All "Newsglobal" devices come with hardware capable of playing HD video in order to boost their impact and make them more attractive to the end user. Connectivity and control over content: We make the difference in connectivity, with this feature, the user has total control of what is on display on the screen, 24 hours a day, 365 days a year.

Energy efficiency



As part of **Embarba's** desire to improve and constantly move forwards, the fundamental basis of **ISO-9001**, it has undertaken painstaking research into the energy efficiency of its prototypes in order to find the most cost-effective solution for the customer in terms of electricity consumption.

We list the fundamental points of energy saving below:

- The lift's **drive system** consumes approximately 25 % of its total energy. This system has been evolving continuously, initially with single-speed motors, then two-speed motors, continuing with the variable frequency elec-

tric lifts and finally those that, in addition to being variable frequency, do not include gears, which are known as high-efficiency permanent magnet motors. Electric motors are the most efficient (around 90%) and can be complemented with frequency converters that produce smoother starts and brakings, in such a way that it is possible to reduce high consumption caused by the peaks of intensity that occur at that time, allowing savings between 25 and 40% with respect to conventional electric lifts and up to 60% with respect to hydraulically driven lifts.

- Controlling the **lighting system in the cabin** means that the lighting is only activated when the lift is in operation, achieving excellent energy savings estimated around 80%, since lighting is required for around an hour and a half each day – a lift in a building with 7 floors and 50 homes has been used for this latter example.



What is energy regeneration in lifts?

By means of regeneration, the excess energy from the lifting system is captured and fed back into the network for consumption, thus saving energy.

Why regenerate?

- Regeneration allows the efficiency of the class "A" system to be increased.

- Regeneration returns economic benefits in the form of kWh.

- Energy is becoming more expensive every day and the return will be correspondingly greater every day.

Embarba's R&D&I has developed an energy regeneration system that can be deployed on any lift model.

The energy savings that can be achieved depend on a series of parameters unique to each installation, which is why it is very unlikely that two installations see exactly the same savings. Our Technical Dept. will perform a study on the installation in order to gain insight into the feasibility of the project.

An example that summarises the application of energy efficiency and regeneration is our Ecomagnet lift, which will provide noticeable savings on the electricity bill.

In which installations can the regeneration system be deployed?

Quality, R&D&I, Environment and Occupational Risk Prevention



The **Quality** of our design, marketing, installation and lift maintenance operations, as well as the associated monitoring processes, have been certified by the Certification Body **AENOR**, in compliance with Regulation UNE-EN ISO 9001 since 1999 – Certificate/Issue number: ER-0723/2018. Similarly, it has been certified in line with the requirements established in **Directive 2014/33/UE, for module H1, Annex XI “Total Quality Assurance”** and for standardised European regulations EN81-20 and EN81-50 “Safety rules for the construction and installation of lifts”, for both electrical lifts as well as hydraulic lifts. The last certification earned is the **“Total Quality Management System”**, with major modifications in accordance with **Annex IV of Royal Decree 88/2013**.

Embarba holds an environmental management certification according to the standard UNE-EN ISO **14001**, which accredits us as being in compliance with all applica-



ble European, National, Regional and Local environmental legislation and regulations. Respect for the natural environment and the conservation of biodiversity are fundamental elements of its business management. For this reason, all its activities are carried out



in accordance with strict environmental criteria. The commitment acquired is integrated into its quality, environment and prevention policy, for which it has an Integrated Management System, in accordance with the **UNE-EN-ISO 14001:2015**, **UNE-EN-ISO 9001:2015** and **OH-SAS 18001:2007** standards. Embarba's quality, environmental and prevention policy is based on the prevention and minimisation of pollution generated in all its processes. Embarba complies with the environmental legislation and regulations in force, as well as with any further requirements that the company may subscribe to in environmental matters. **Embarba has more than 50 years of experience in the**

lift market and continues with its policy of expansion and adaptation to new certifications. This certification is obtained with the purpose of improving the safety, health and welfare levels of the workers. The Embarba management team has decided to integrate the standard **OHSAS 18001** into its management system.

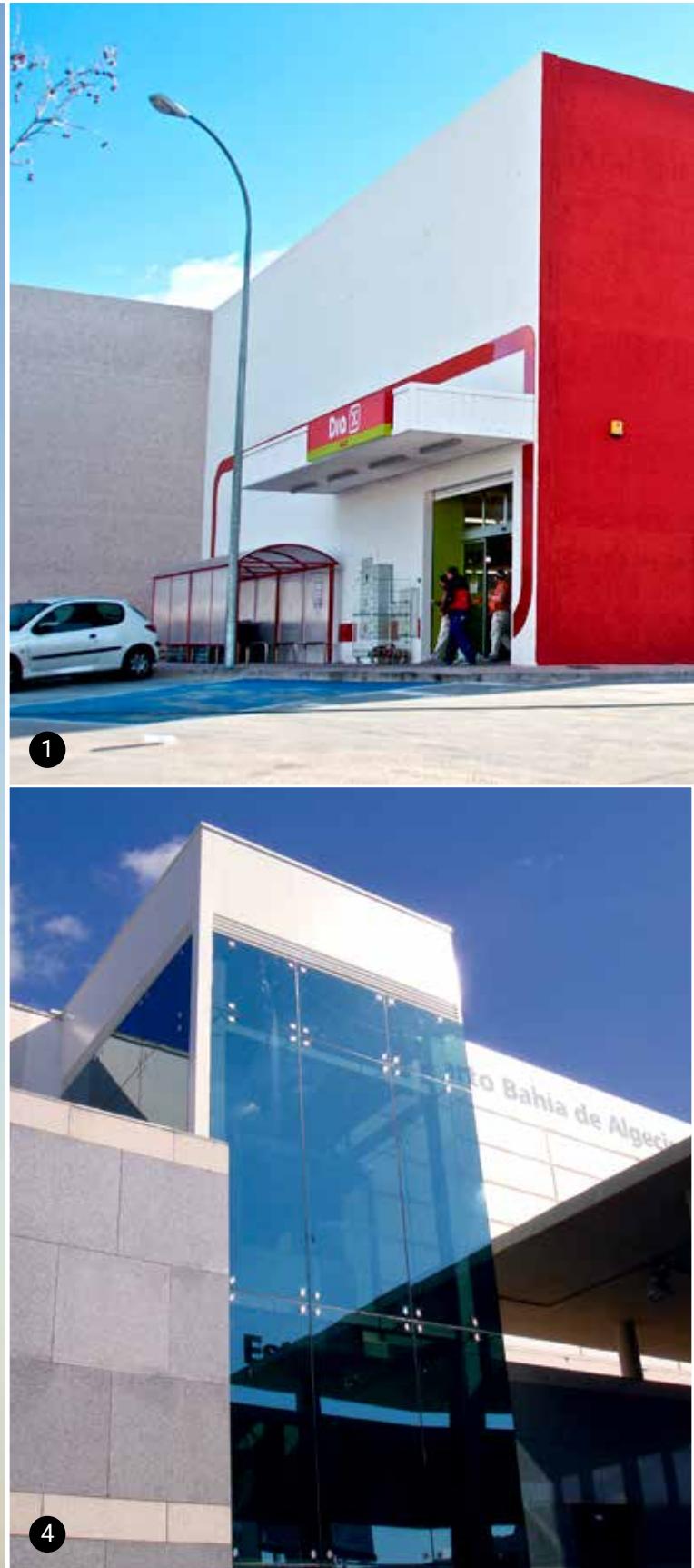
In this way, the company offers a service that has been developed in accordance with Quality and Environmental standards and under optimum health and safety conditions for its employees.



References



3



4

1 Supermarket Dia 2 Neptuno Nightclub in Granada.3 Hotel Tritón in Benalmádena. 4 Puerto Bahía in Algeciras.5 Conferences and Exhibitions Centre in Ávila.

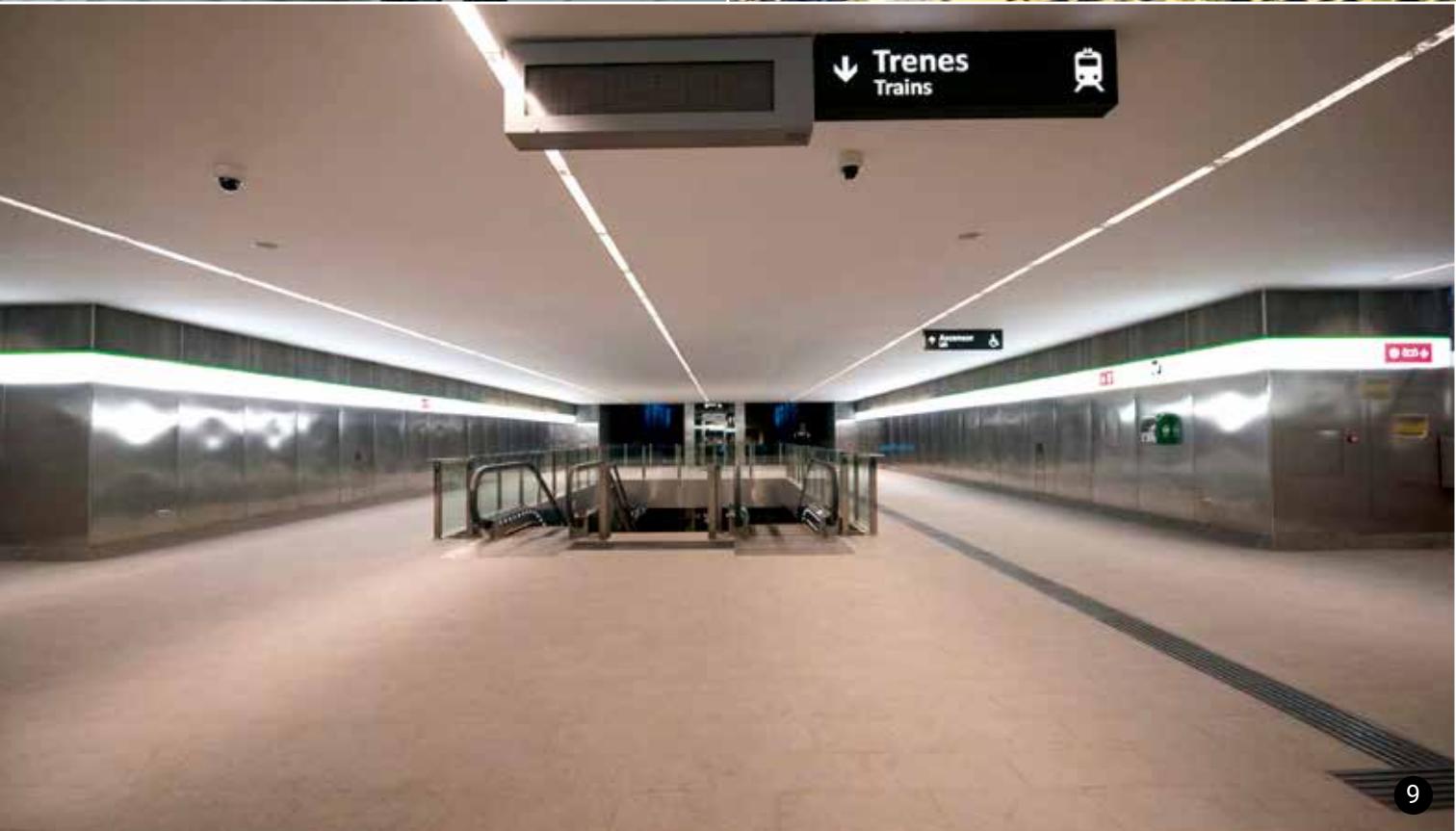


2



5

References



6 Trade Fairs and Congress Center of Málaga.7 Solar Power Tower in Seville.8 Panoramiclift in the town of Mijas. 9 Granada Metro.
10 Centro Comercial Los Artos (Madrid).



References



13



11



14

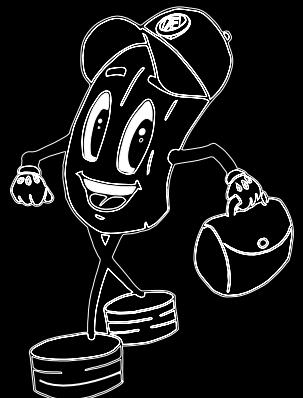
11 Hotel Andalucía Golf Tánger.12 National Autonomous University of Mexico.13 Gorgan Tower - Iran 14 Keele University - U.K. 15 King's Bastion - Gibraltar.



Addresses

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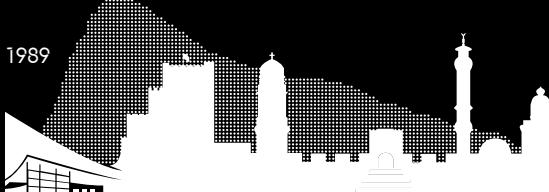
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